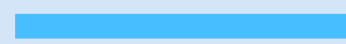


**PEI, FIT, FEI,**

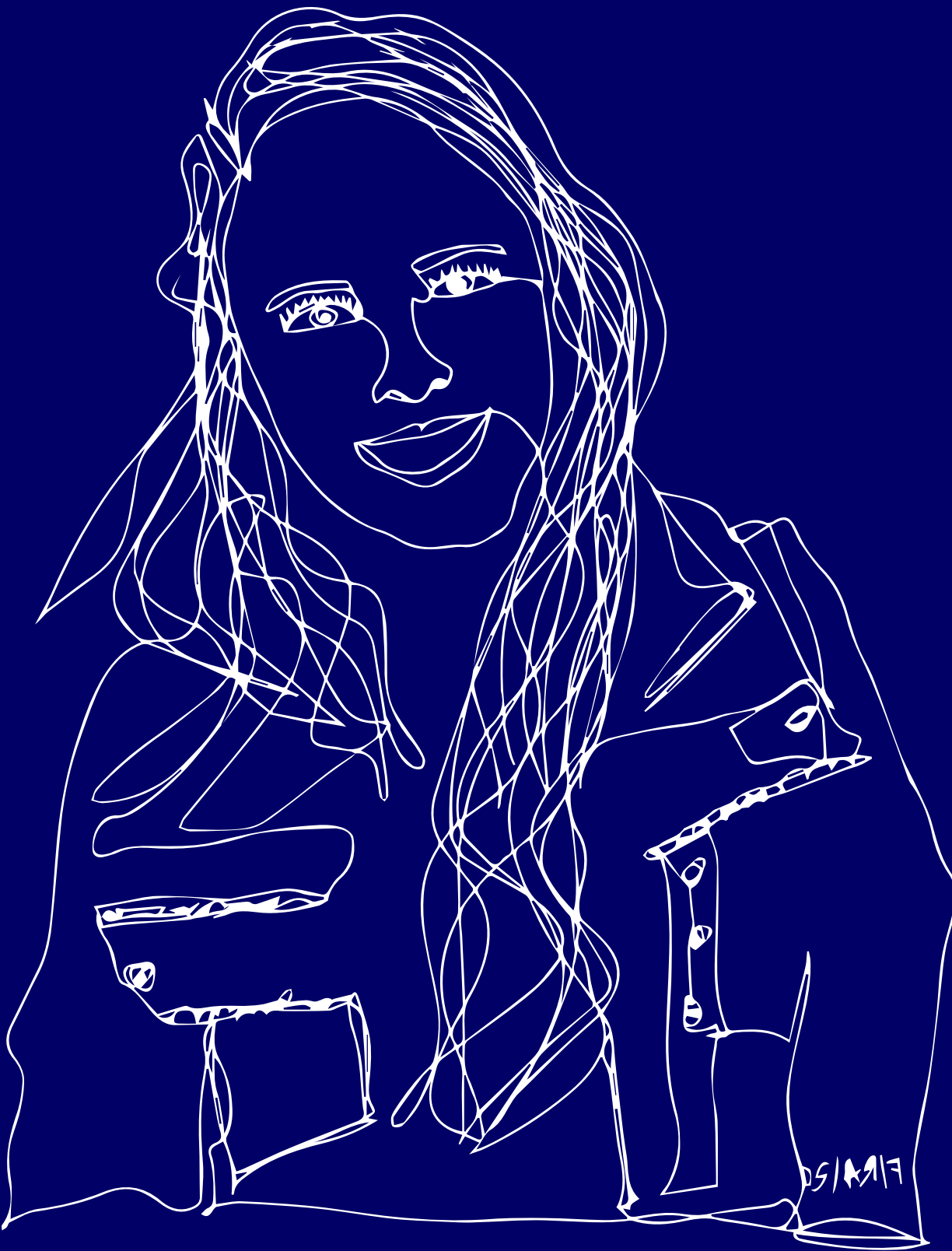
**Experience**

**interview**

**(CONSULTING)**



Spring 2024



McKinsey  
& Company **PROtalento®**



*Generation*



UNIVERSITY OF  
**OXFORD**

**amazon**

**ie**  
UNIVERSITY  
Driving Innovation

# Consulting?



## CONSIDERATIONS

- CULTURE
- PRACTICE
- OFFICE
- CAREER PATH
- BENEFITS



KEARNEY





## How is it?

1. In the same (case) interview
2. Stand alone interview
3. Asking questions

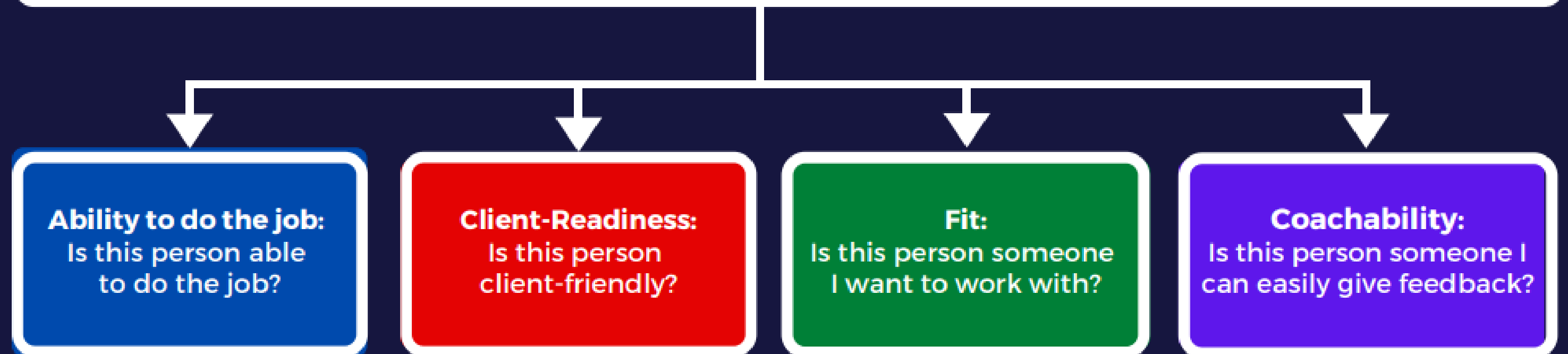
1. PEI (McK)
2. FEI
3. FIT INTERVIEW
4. EXPERIENCE INTERVIEW

**You HAVE TO  
PREPARE**

# Interviewers are not from HR, they are consultants

## How You Are **Evaluated**

“Do I feel comfortable putting this person in front of my client?”



# FIT + Experience interview + PEI

- Walk me through your CV (Expertise)
- Tell me about yourself
- **Personal impact**
- **Entrepreneurial drive**
- **Inclusive leadership**
- **Problem solving**
- **Courageous Change**
- Conflict
- Convinced someone

\*Prepare 2-3 stories for each

\*Story telling (TED talk)

\*Structure

\*Not only professional (But FEI)





# PEI

Personal experience interview  
(15-20 mins)

- **Personal impact**
- **Entrepreneurial drive**
- **Inclusive leadership**
- **Problem solving**
- **Courageous Change**

\*Prepare 2-3 stories for each

\*Story telling (TED talk)

\*Structure

\*Not only professional

\*Details

# Prepare...

Impactful prompt (From good to great)

S- Situation

T- Task

A- Action

R- Result

L- Learnings

**Me, I, myself, mine... Always talk  
about what YOU did**

**\*Transferable skills\***



# Prepare...

Why Consulting?

Why X Firm?

Why X location?

Why X Function?

Are you interviewing for other firms?

Questions for them



**Questions?**

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