



SCHOOL OF  
HUMAN SCIENCES  
& TECHNOLOGY

Discover our Masters in

# BUSINESS ANALYTICS & BIG DATA

TECH FOR IMPACT

# MASTER IN BUSINESS ANALYTICS & BIG DATA

FULL-TIME

 10 MONTHS

 OCTOBER AND APRIL

 MADRID

# GLOBAL MASTER IN BUSINESS ANALYTICS & BIG DATA

PART-TIME

 17 MONTHS

 JANUARY

 PERIODS IN MADRID, DUBAI, AND ONLINE

THE NEW  
ENTERPRISE  
COMPETING IN  
ANALYTICS



## MARKETING

Maximize customer value and deliver superior customer experience using marketing analytics.



## FINANCE & CONTROL

Optimize, measure, and forecast business performance with advanced analytical models.



## OPERATIONS & MANUFACTURING

Align demand and operations to optimize performance and detect potential failures by tracking operational data in real time.



## HUMAN RESOURCES & TALENT MANAGEMENT

Use talent analytics to predict employee performance, improve hiring, and better design roles and responsibilities.



## INFORMATION TECHNOLOGY

THE  
MARKET



## CUSTOMERS

Monitor and analyze sales and social media data to understand and predict consumer behavior.



## SUPPLY & DISTRIBUTION

Ensure optimal levels of stock via demand forecasting, and optimize distribution channels to improve delivery performance.



## COMPETITORS

React faster to competitive actions by gathering and analyzing diverse data from the market and public sources.



## INDUSTRIES

Big Data will impact diverse industries

**TECHNOLOGY** INTERNET & 2.0 **BANKING** **RETAIL** **AGRICULTURE** OIL & MINING  
**AUTOMOTIVE** UTILITIES **HEALTHCARE** **CONSUMER GOODS** **FINANCE**  
**ELECTRONICS** **MANUFACTURING**



### ROLES



A few of the many roles in big data:

- Data Scientist
- Marketing Analyst
- Business Consultant
- Business Intelligence Consultant
- Big Data Entrepreneur
- Business Analyst
- Researcher
- Analytics Consultant
- Data Solutions Architect
- Big Data Analytics Manager
- Chief Data Officer

### JOBS



“Data Scientists hold the sexiest job of the 21<sup>st</sup> century”, **Harvard Business Review**

“**McKinsey** predicts that companies will struggle to find Big Data talent due to a shortage in well-trained people”

“Data Scientist is going to be one of the 10 toughest job positions to fill in 2016”, **Forbes**

### MASTER FOUR AREAS FOR SUCCESS

Business Transformation

Data Science

Big Data Technologies

Professional Skills



### WHY IE

- Study at the **No.1 School in Europe** (Financial Times ranking, 2012 and 2013). Located in **Madrid**, a vibrant and global city.
- **#1 Online MBA Programs** (Financial Times 2015 ranking)
- **50,000 alumni** hold positions of responsibility in **over 100 countries**.
- **27 international offices** around the globe.
- Around **40% of students every year** receive some type of Financial Aid.

FULL-TIME



10 MONTHS



OCTOBER OR APRIL



MADRID

PART-TIME



17 MONTHS



JANUARY



PERIODS IN MADRID, DUBAI, AND ONLINE

## HANDS-ON CHALLENGES

You will engage in three intensive team challenges that will give you practical, hands-on experience working directly with industry experts. In each challenge, your team will present its results to a panel of experts.

### CHALLENGE

### THE MISSION

IBM Watson Challenge



Your team will be presented with a real world business situation by IBM. You will work fast to develop a data-driven tool or technology to improve their business performance.

Big Data Startup

You will develop and propose a Big Data application or idea and transform it into a plan for a start-up business or an innovation initiative.

Datathon



The clients will provide your team with real data sets. You will apply your analytics and Big Data skills to uncover actionable insights and drive innovation.

## 3 STUDENT PROFILES

### BUSINESS



You studied and/or are working in business. You want to become an expert in measuring results and using data analytics to drive business and innovation.

### TECHNOLOGY



You want a front-office job where you can use technology and data to be an integral part of core business decisions.

### QUANTITATIVE



You studied and/or are doing quantitative work in engineering, statistics or social research. You want to learn how to measure performance in an organization and become an expert in using analytics to drive innovation.

In collaboration with



**Please Note:** The information contained in this brochure is subject to change. IE reserves the right to modify program content, regulations policies when deemed appropriate and in the best interest of the IE community. Please contact the program management team should you have any questions.

# AN EXCITING CAREER

## You drive innovation

Data Scientists hold the sexiest job of the 21st century.<sup>1</sup> These highly sought-after professionals combine **business knowledge, Big Data technologies, and advanced analytical skills** to drive decision-making and performance improvements across any organization. Data Scientists discover actionable insights that drive innovation.

According to IBM, around **90% of global data** has been created in the past few years alone, so companies are facing the challenge of finding results driven-individuals who know how to use this data to optimize the competitiveness of an organization. McKinsey estimates that there will be a **shortage of 140,000-190,000 people** with deep analytical talent within five years. The job outlook for Business Analytics professionals is extremely positive for the coming decades.

Companies are looking for dynamic and specialized professionals that come from diverse backgrounds such as business, engineering, technology, economics, mathematics, and applied sciences who are able to **identify, collect, analyze, interpret and transform data** to drive value and innovation, and to do it in diverse industries like finance, healthcare, consumer goods and high-tech, just to name a few.

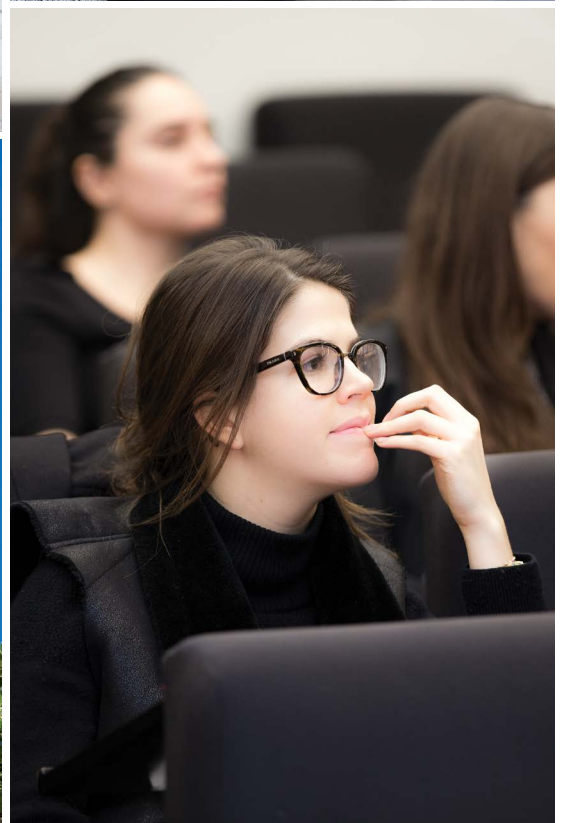
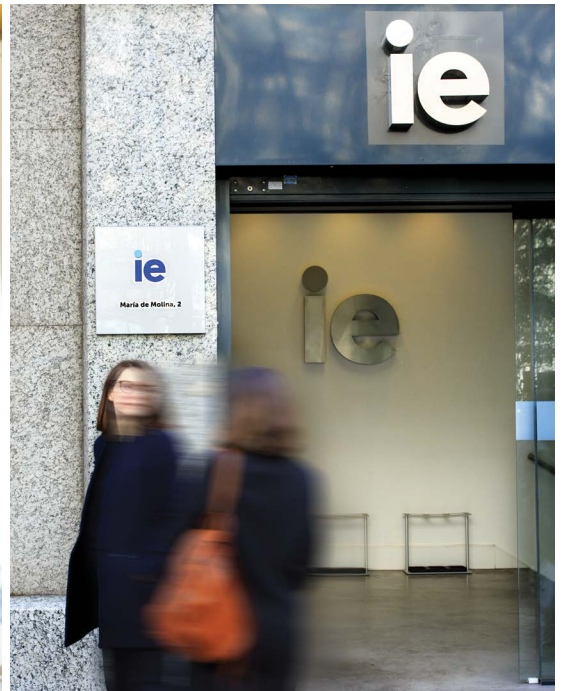
**IE's two Masters in Business Analytics and Big Data** are innovative degrees designed to train a new generation of data-driven and innovation-oriented professionals with all the necessary skills to pursue a successful career in Business Analytics and Big Data. We encourage you to read onwards in this brochure. If you are as excited as we are about the world of Business Analytics and Big Data, we invite you to have an informal chat with one of our Big Data career advisors ([bigdata.advisor@ie.edu](mailto:bigdata.advisor@ie.edu)) or apply to join us for this amazing experience.



**Data scientist is  
the sexiest job  
of the 21<sup>st</sup> century.**

<sup>1</sup>Harvard Business Review







# TOP 10 REASONS

## ...to join our Big Data programs



**1. Job opportunities:** Big Data and Business Analytics are some of the fastest growing job categories in the world. Our graduates are in high demand and have an outstanding placement rate.



**2. Most comprehensive training:** Data Science, Big Data Technologies, Business Transformation, and Professional Skills



**3. Networking:** Access to a network of professionals through a program that is in constant contact with real-life business issues. Create your own network amongst the 50,000 IE alumni



**4. Recognition:** IE is recognized worldwide as an innovative top school



**5. Two different formats:** Study with your classmates full-time in Madrid, or part-time while you continue to work



**6. Madrid:** ¡Olé!



**7. An intense program:** Our programs allow you to acquire the necessary skills to transform business through actionable insights and cutting-edge technologies



**8. Driving Innovation:** You will drive value and innovation in diverse industries and organizations



**9. Industry experienced faculty:** World-Class faculty including executives from various companies and industries such as IBM, Santander, Amazon and Spotify among others



**10. International experience:** The world in your classroom. You will benefit professionally and personally from diverse classmates. IE has more than 100 nationalities on campus.

# THE IMPACT OF BIG DATA AND ANALYTICS

## What is Big Data?



### Volume

Around 2.3 trillion gigabytes of data are created daily.



### Velocity

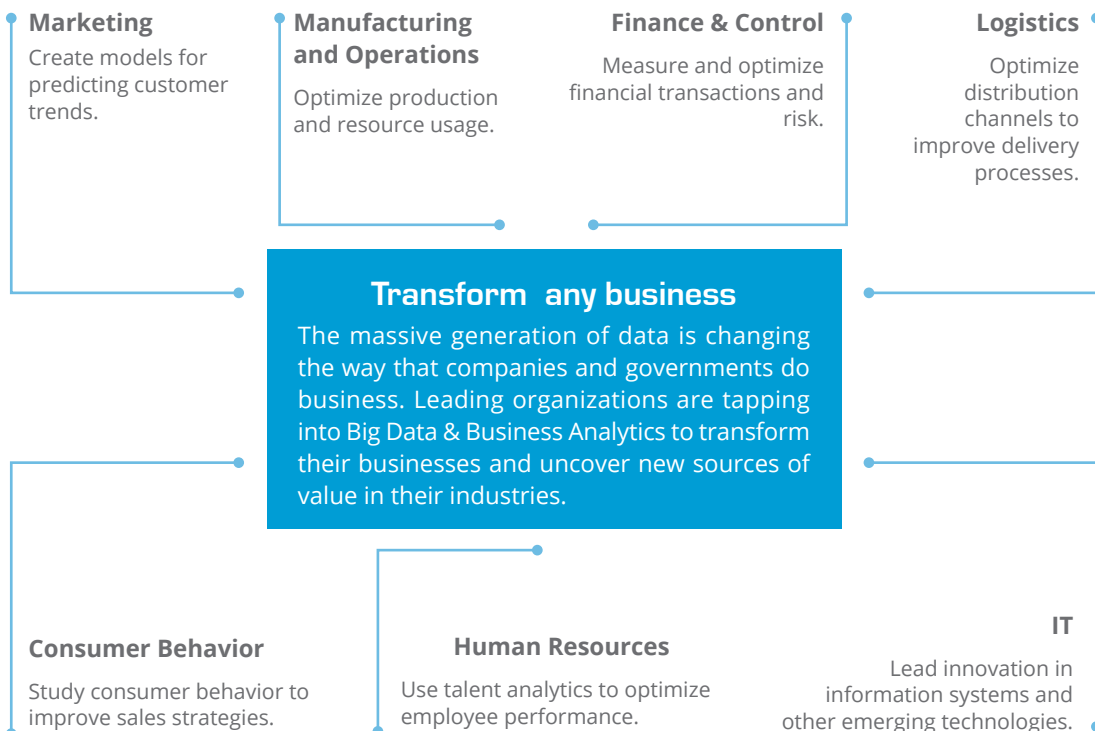
Analysis of data in real-time or nearly real-time to drive decisions.



### Variety

Different forms and inputs of data.

**Big Data & Business Analytics is about the challenges, opportunities and technologies resulting from the unprecedented generation of data.**





**COLLECT**

**STRUCTURE**



## DRIVE INNOVATION

Data specialists face the challenge of **extracting relevant insights** from data by using advanced analytics and cutting-edge technologies to drive decision making processes. They are front office professionals and results driven individuals who are specialized in **identifying, collecting, analyzing, interpreting, and transforming data.**



**INNOVATE**



**ANALYZE**



Leading organizations are tapping into Big Data & Business Analytics to transform not only their businesses but also their industries.





You will master the four areas of knowledge and skills needed to become a successful professional in the field of Business Analytics and Big Data. Both programs are built around the needs of industry recruiters and updated based on their ongoing feedback.

## Big Data Technologies

This module is designed to provide you with in-depth understanding of the emerging tools and technologies available to successfully manage Big Data challenges. Students will have the possibility to deal with large-scale structured and unstructured collections of data, moving them into a Hadoop cluster from different sources, and making up MapReduce applications. In this module you will also understand the fundamentals of information management including topics like: data warehousing, logical and physical database design, and relational database theory. You will also cover new trends like cloud computing, stream processing, No SQL storage, and in-memory databases.

## Professional Skills

Professional success is not just about developing and demonstrating expertise in a technical area. It's also about knowing how to work effectively within an organization. This module is designed to help you develop the behavioral skills required to understand your own professional strengths and weaknesses. You will learn how to navigate the dynamics and politics of companies to maximize the impact of your work.

### Courses

- SQL Data Modelling
- Hadoop
- NoSQL Databases
- Business Intelligence & Datawarehousing
- Spark
- Stream Processing & Real-Time Analytics

### Courses

- Working Effectively in Teams
- Giving Winning Presentations
- Ethics & Legal
- Running Innovation & Creation Processes
- Influence & Persuasion

## ELECTIVES FOR MASTER IN BUSINESS ANALYTICS AND BIG DATA: ARTIFICIAL INTELLIGENCE, ANALYTICS FOR TRAVEL, OR IoT & CLOUD

\* Both programs cover all of the Hadoop architecture including Hadoop HDFS, Hadoop MapReduce, Hive, HCatalog, HBase, ZooKeeper, Oozie, Pig, Sqoop, and many other related Big Data tools like SPSS, Spark, NLTK and Storm. It also provides the training in SQL, Python and R needed to perform Big Data analytics. Individuals with backgrounds in business, economics, mathematics and statistics, engineering and applied sciences, and technology are encouraged to apply. No prior training in statistics or programming is required.

\*\* Please note that program content may be subject to change.

# CHOOSE YOUR PROGRAM

## Master in Business Analytics & Big Data

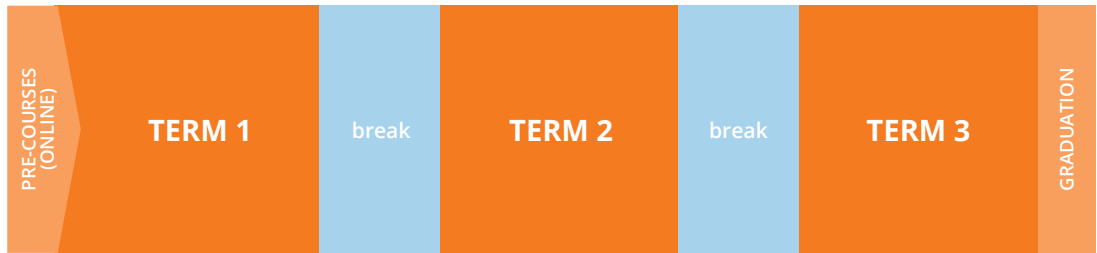
### Full-Time Study



OCT - DEC  
or APRIL-JUNE

JAN - MAR  
or JULY-SEPT

APR - JUL  
or NOV-FEB



**Face-to-face** classes

**3 sessions** a day

At least **1 hour** session of group work per day

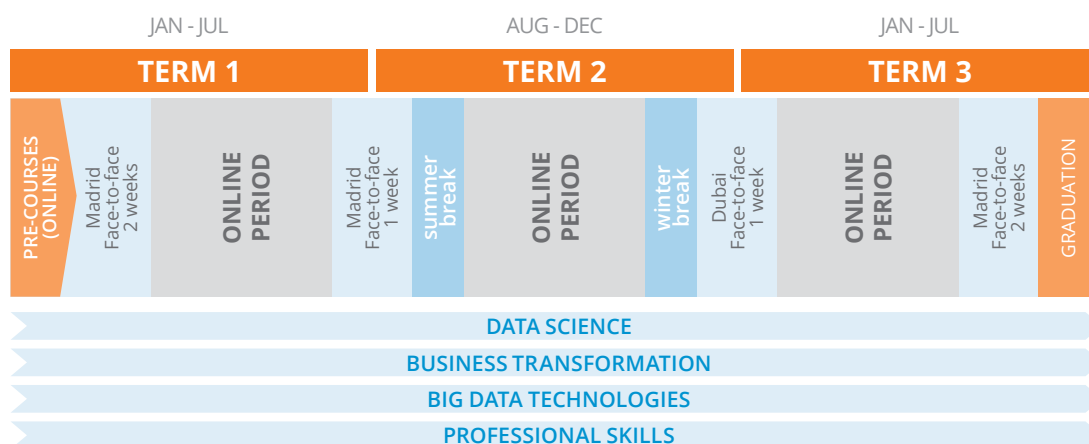
Participate in **IE Clubs** and other activities organized after standard class hours

Exposure to **workshops** and **talks** during each term

# Global Master in Business Analytics & Big Data

## Part-Time, While you Work

 <b>MADRID AND DUBAI</b>	 <b>17 MONTHS</b>	 <b>JANUARY</b>	 <b>ENGLISH</b>
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Part-time experience combining four residential periods with interactive online classes

RESIDENTIAL PERIODS	INTERACTIVE ONLINE PERIODS	PLATFORM
<ul style="list-style-type: none"> <li>The <b>face-to-face</b> periods allow you to create personal relationships and meaningful bonds with the people you will work with throughout the year.</li> <li>These four periods include a number of classes that require <b>physical presence</b>.</li> </ul>	<ul style="list-style-type: none"> <li>Thanks to the innovative use of new technology you will be able to enjoy the <b>same experience</b> you would have in a traditional classroom.</li> </ul>	<ul style="list-style-type: none"> <li>The IE <b>Online Campus</b> is a web platform that allows students to access all of the program's online activities at any time, from any location.</li> <li>The campus is also accessible on smartphones and tablets.</li> </ul>

**Videoconference sessions:** Saturdays from 13:00 - 14:30 and 15:00 - 16:30 (GMT+1)

**Online Forum:** Monday to Thursday (open 24/7)

\* Upon program completion you will receive a University Private Degree from IE Universidad

\* IE Universidad is a University officially accredited by the Spanish education authorities, allowed to provide official Bachelor and Master's degrees, whose qualifications are officially submitted by the Spanish Ministry of Education, in accordance with the Spanish legislation. Likewise, IE Universidad is legally authorized to provide its own University Private Degrees, which differ from the official ones in that they are created and provided by exercising the University's autonomy conferred by the Spanish regulations. These University Private Degrees are specifically directed towards the professional application of such studies and the constant update of the higher education, preserving the educational standards of excellence of IE.

# HANDS-ON CHALLENGES

## Practical experience, with real problems

During the master you will engage in three intense projects that will give you hands-on training working directly with industry experts:



### 1. Analyzing

Companies present real life cases and business problems to you and your team.

### 2. Executing

You and your team apply Business Analytics and Big Data knowledge to find solutions and propose recommendations.



### 3. Delivering

You deliver results and receive feedback from experts to hone your Big Data and Business Analytics skills.





**CHALLENGE****MISSION****IBM Watson Challenge**

Your team will be presented with a real world business situation by IBM. You will work fast to develop a data-driven tool or technology to improve their business performance.

**Big Data Startup**

In this challenge, your team integrates the knowledge and skills you have learned from the three program modules. You will develop and propose a Big Data application or idea and transform it into a plan for a start-up business or an innovation initiative.

**Datathon**

Four clients will provide your team with real data sets. You will apply your analytics and Big Data skills to uncover actionable insights and drive innovation.

*Telefonica*

**Exposure Workshops**

In addition to courses and Hands-on Challenges, you will participate in a series of workshops designed to expose you to the latest trends and emerging ideas, tools, technologies and business issues. Some examples of topics covered are Ethics and Privacy in Big Data, Statistical Tools SPSS, Interviewing Skills and Careers and Entrepreneurship, among others.

# AN INTERNATIONAL CLASS

Imagine yourself in a typical IE project team, working with:

## Master in Business Analytics & Big Data



### Misael

*A technology consultant from the US who wants to become an entrepreneur in the Data Science domain.*

"IE's partnerships with key Big Data companies allowed me to get great insights into the real world applications of data science."



### Sondos

*A software engineer from Lebanon, with professional experience in software testing, who is interested in Big Data technologies and AI.*

"Apart from the networking opportunities and the unique diversity experience, IE's program allowed us to interact and learn from Big Data experts to understand how Big Data is applied in the real world. It's been an enriching experience, both professionally and personally."



### Ashley

*A Marketing Manager from the US who wants to learn data science for business application, as a new-generation CMO.*

"I joined the MBD program to understand the realms of big data application for business strategy and innovation. Key factors for my decision to select IE -- business expertise, student diversity, and entrepreneurial spirit--have proven to be key benefits shaping my experience."



### Christopher

*A software engineer from France who wants to build innovative products based on data.*

"Getting access and being mentored on how to use diverse data sources to come up with useful business applications was a rewarding experience."



# Become part of a vibrant international class

## Class profile



**27,5**  
AVERAGE  
AGE



**4**  
AVERAGE  
WORK  
EXPERIENCE

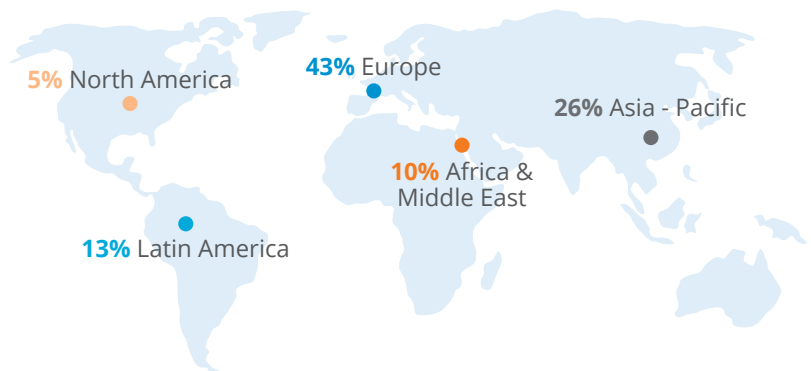


**36**  
NATIONALITIES

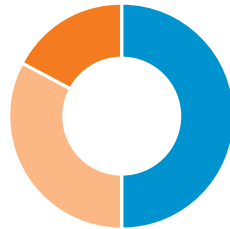


**90%**  
INTERNATIONAL  
STUDENTS

## Distribution by Regions



## Academic Background



**50% Business:** Economics, Finance, Marketing, Business Administration.

**33% Quantitative:** Engineering, Statistics, Mathematics, applied Sciences and Social Sciences

**17% Technology:** Computer Science, IT, among others.

## Companies

DELOITTE

HSBC

BOSTON  
CONSULTING  
GROUP

IBM

HEWLETT -  
PACKARD

KPMG

NESTLE

TOTAL

ZURICH  
INSURANCE

ACCENTURE

Imagine yourself in a typical IE project team, working with:

## Global Master in Business Analytics & Big Data



**Rima**

*An expert in Digital Media currently working in Dubai who is interested in taking her career to the next level through Data Science*

"The face to face period of the GMBD in Madrid was a very exciting experience. The connections we built as a class with each other's and with the faculty members have been very enriching! I have enjoyed the way the program was delivered and although it was intense with so much information to process, still it was fun and exhilarating"



**Kunal**

*A professional on Business Transformation, Innovation and Financial Services who would like to become a consultant on the Data Science domain.*

"I went into the GMBD Program at IE with high expectations that it would provide an in-depth mastery of Big Data technologies rooted in real-world applications with an experimental and innovative streak. It has delivered this and so much more. We are taught by industry leaders and influencers whose strident belief in the exponential potential of the Information Age to herald an evolutionary leap for society is palpable. I am in awe of my fellow students; they are brilliant and diverse, with unique perspectives and strengths."



**Mate**

*A healthcare consultant from the US with a background in market research and finance, interested in using data science to help Venture Capital.*

"Before applying to IE University, I researched numerous graduate programs in the States and abroad geared towards Business Analytics and Data Science. Only the GMBD at IE had the blended format with just the right mix of online and face-to-face sessions. The school Dean and faculty are both industry experts and seasoned academics in this field. My classmates are great, international professionals with a similar drive to learn and effectively use the required skill sets for the data-driven future"



**Vivianne Andrea**

*An Electrical Engineer from Colombia who wants to become a data analyst to drive decision making*

"Data is everywhere! In small and big businesses. My last job was for my family's business, a small one, in which only arranging data and presenting it in a clear and easy way to understand, allowed me to make strategic decisions that increased our annual revenue in 20%! So, imagine what can you do with data! This is the new worldwide language."

## Class profile



**35**  
AVERAGE  
AGE



**9,5**  
AVERAGE  
WORK  
EXPERIENCE

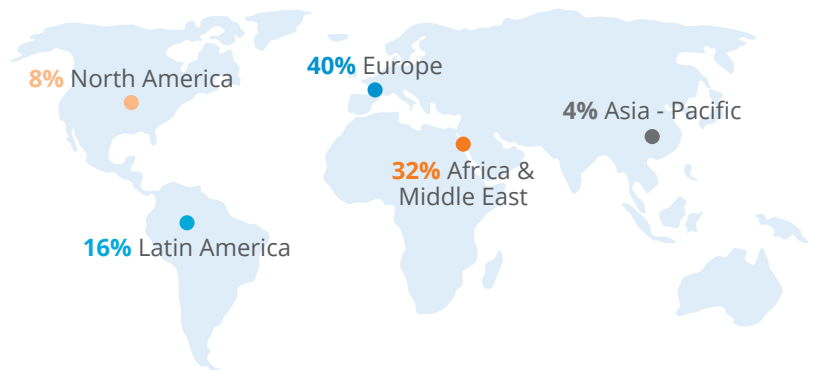


**17**  
NATIONALITIES



**80%**  
INTERNATIONAL  
STUDENTS

## Distribution by Regions



## Academic Background



**48% Business:** Economics, Finance, Marketing, Business Administration.

**32% Quantitative:** Engineering, Statistics, Mathematics, applied Sciences and Social Sciences

**20% Technology:** Computer Science, IT, among others.

## Companies

ING

IBM

QATAR  
BANK OF  
DEVELOPMENT

KENYA  
BUREAU OF  
STANDARDS

GARANTI  
BANK

KPMG

BANKIMIA

ORIENTAL DE  
SEGUROS

PRIMAGAZ

BBVA

# YOUR CAREER

The placement possibilities of graduates spreads among several sectors and job functions. Do not miss the chance to see where the Master in Business Analytics & Big Data and Global Master in Business Analytics & Big Data can take you!

## \* Career statistics of graduates

### Situation 3 months after graduation

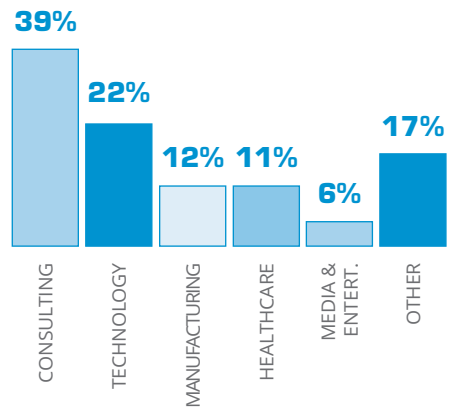


**90%** Students Working

63% of international mobility among our students.

**Some Employers: Accenture, Amazon, BBVA, CA Technologies, Deloitte, EY, IBM, Infosys, McKinsey, P&G, Telefonica, among others.**

### Employment by Industry



### These are just some of the exciting career tracks of our alumni

#### Regina Berengolts



- **Now:** Lead Data Scientist at Clear Returns Glasgow, United Kingdom
- **Nationality:** Canadian
- **Background:** Strategic marketing

"The **Master in Business Analytics and Big Data** has definitely helped to prepare me for my current role as a **Data Scientist**. While the most practical and useful learning I gained were the coding capabilities, I also developed a much more crucial understanding of what kind of skills, languages, and mindsets are required in order to be successful in a data-driven company and how to obtain them."

#### Nicky Sarof



- **Now:** Advanced Analytics Consultant at Accenture Madrid, Spain
- **Nationality:** Indian
- **Background:** IT, Business Analyst

"I currently work as a **Consultant at Accenture specializing in Advanced Analytics**. I believe my experience at IE was pivotal in helping me get to where I am today. The course covered a broad range of topics which helped me understand and focus on how I wanted to position myself for career growth. There were lots of opportunities to network with leading professionals in the industry which not only helped me during my job search but will also continue to be a great asset as I progress."

A world of exciting opportunities

CLOUD COMPUTING BUSINESS INTELLIGENCE  
RISK ANALYTICS MARKETING INTELLIGENCE  
FRAUD DETECTION **DATA SCIENCE**  
CUSTOMER ANALYTICS CUSTOMER INSIGHT  
SOCIAL MEDIA ANALYTICS BUSINESS CONSULTING  
**TALENT ANALYTICS WEB ANALYTICS**  
**DATA MODELING**  
**OPERATIONS OPTIMIZATION**



**You can't manage  
what you don't measure.**

# CAREER OPPORTUNITIES

Companies, non-profits and governments are struggling to optimize the performance of their operations and the quality of their decisions to stay competitive. As a result, there is a large and growing demand for specialized professionals who can **identify, collect, analyze, interpret** and **transform** data to drive value and innovation.

The **Master in Business Analytics & Big Data** and **Golbal Master in Business Analytics & Big Data** prepares students for successful careers that involve the following types of professional activities.

## PRIVATE SECTOR

- Business Analytics
- Business Intelligence & IT
- Customer Management and Analytics
- Operations Research
- Market Research
- Talent Analytics
- Financial Analytics
- Management Control
- Advertising and Marketing Effectiveness
- Logistics & Supply Chain Optimization
- Data Analytics Consulting
- Management Consulting

## PUBLIC AND NON-PROFIT SECTOR

- Smart Cities Design
- Environmental & Energy Analytics
- Social & Policy Research
- Voting Behavior Analysis
- Policy Effectiveness Analysis
- Social and Community Analysis
- Epidemiology Research
- Public Utilities Optimization
- Human Development



Data Scientist is going to be one of the 10 toughest job positions to fill in 2016

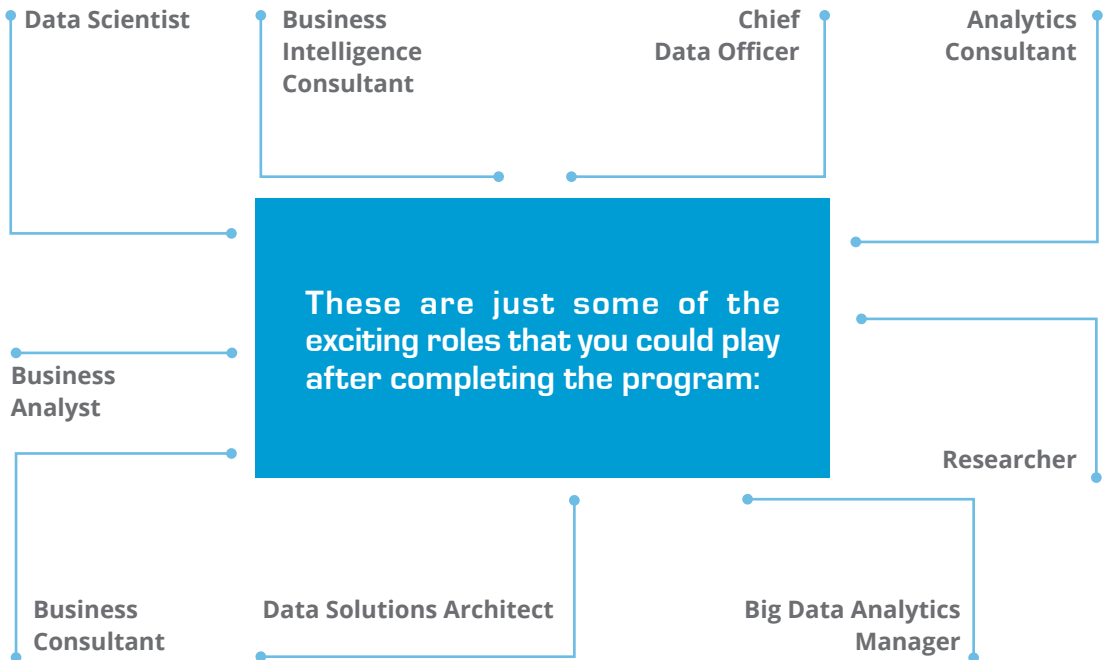
Forbes



In North America alone, companies will need around 1.5 million managers and analysts with the know-how to use the analysis of Big Data to make effective decisions by 2018.

McKinsey





As you graduate, you will be assisted by IE's Career Management Center, and as alumnus of the program you will have access to their services throughout your career. The Careers Management Center provides IE graduates with the skills and tools to successfully manage their careers in a globalized and increasingly competitive economy.

# THE IE CLASSROOM



## Tools



## Discussions



## Cases



## Apply what you learn

IE's innovative learning methodology focuses on active-learning using case studies, multimedia simulators, team projects, and the most common Big Data tools used in the industry.



## Exercises



## Field work

## Recognition

IE University and IE Business School are top-ranked schools according to international media:

### 3<sup>rd</sup> European Business School

by Financial Times, 2015

### #1 Worldwide Online MBA Programs

by Financial Times, 2016

### IE University is ranked No.1 in Spain,

No.12 in Europe in the Global Employability Survey 2013 by the International New York Times.

These are some of the factors critical to your learning experience:



#### Practical hands-on learning

to work on real life business problems with industry experts and real clients.



#### Employment-focused curriculum

designed in conjunction with industry professionals and based on the needs of employers.



#### World-class up-to-date faculty

that include full-time professors from across IE University and IE Business School, as well as faculty-practitioners who are working in senior positions in Business Analytics and Big Data.



#### Speakers and events

that provide you with a rich source of new ideas and perspectives.

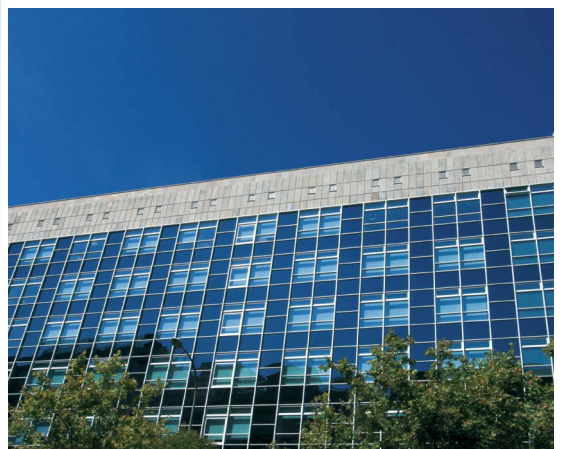
Visit our students blog to learn more about the IE MBD experience <http://iembd.tumblr.com/>

# ¡MADRID!

Join us at IE and you will be part of more than a Masters program. **Your learning will go beyond classroom training**, and extend to a rich array of on and off-campus activities, and the cultural and professional life in the city of Madrid. You will benefit greatly from your international classmates in the program, from relationships with students in other programs at IE University and IE Business School, and from your relationships with faculty.

**Take part in an unforgettable period of your life in Madrid.** The program is taught entirely in English, and those studying the full-time option will also have the opportunity to learn/improve their Spanish - the native language of **500 million** people worldwide and the world's second business language.

The campus for postgraduate masters programs of IE is around 20.000m<sup>2</sup> in size, spread across 17 buildings strategically situated in the Barrio de Salamanca district of Madrid, a very well connected area in the heart of the financial district of the city.



## Some highlights of Madrid...



### GO

on a trip to the beach: Madrid is 300km from the sea (1.5 hours by train, 3 hours by car). Try Valencia, Balearic Islands, or Málaga!



### EXPLORE

museums and culture: Madrid has three of the most important art museums in the world: The Prado, with four thousand works of art; the Thyssen-Bornemisza, with works by Renoir and Van Eyck; and the Reina Sofía, with over 20,000 works from the 20<sup>th</sup> century.



### ENJOY

Madrid's social life: Madrid is internationally renowned for its nightlife, old cafés, fun bars and restaurants. It has one social venue per 132 people, so many places to go and have fun!



### TASTE

traditional tapas: Madrid's famous eating style is tapas! Small portions of different spanish dishes, something you should try as soon as you arrive to Madrid.



### EXPERIENCE

flamenco: Spain is where the famous music and dance style flamenco was born, take a trip to Sevilla in the high-speed train and watch live an aunthetic flamenco show.



### FEEL

the sun: Madrid is the European capital with the most sunny days, here comes the sun!



### WATCH & PRACTICE

sports: Attend as a fan to a Real Madrid game or practice any sport from hiking, to skiing, to sailing, Madrid is located in the center of Spain, do it all!



### TRAVEL

around Europe: Madrid is located in a very strategic and central location within Europe, hop on a flight and reach any destination in Europe in just 2-3 hours.

# ADMISSIONS & FINANCIAL AID

The objective of the admissions process is to select motivated students with high potential for success and leadership in their chosen field.

IE's admissions process is based on the review of your application materials as well as interviews with our admissions and academic team to ensure a good fit between the program and your preparation and career interests.

Applications follow four steps:



1. APPLY

Start your application process right away through our online application system.

Simply go to [www.ie.edu/app](http://www.ie.edu/app) and choose the Master in Business Analytics and Big Data.



2. REVIEW

Our admissions and academic team will review your application and all accompanying documents.



3. INTERVIEW

If you pass the review, you will be invited to interview with our admissions and academic staff (in-person or online).



4. DECISION

IE Admissions will make a final decision on your application. The admissions process is a **rolling process** and there is no deadline for application for a particular class. Admission is valid for two years.

If you have any questions or would like to chat about your career, do not hesitate to contact us at [bigdata.advisor@ie.edu](mailto:bigdata.advisor@ie.edu)

## Admission requirements

The application form provides the Admissions Committee with important information for evaluating candidates. In addition to the completed form. Please enclose the following documentation in your application package:

- **Evidence of completion of a Bachelor degree** (or equivalent) from an accredited university.
- **Official university transcripts** (certified translation into English or Spanish).
- **One-page CV or resumé.**
- **IE Global Admissions Test** (you may provide a GMAT or GRE instead).
- **English language certificate** for non-native English speakers (Cambridge Advanced or Proficiency, TOEFL, IELTS, or Pearson Academic). A certificate is not required if you completed an undergraduate degree in English.
- **Photocopy of current passport.**
- **One passport-size photo.**
- **Completed application form**, including all supporting documents.
- **Two letters of recommendation.**
- **Application fee 125€** (non-refundable and payable by credit card or cash).

## Financial Aid

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# FROM OUR DEAN AND DIRECTOR...



**Lee Newman**

*Dean, IE School of Human  
Sciences and Technology*

The business world is facing both the challenges and opportunities posed by the massive growth in the availability of data that is without precedent in history. A study by IBM shows that that 90% of the existing information in the world today has been generated within the last few years alone, and this flood of data is growing exponentially. Big data technology and advanced analytics have the potential to revolutionize the way organizations manage their operations and make critical decisions. Corporations, local and national governments, and non-profits all stand to benefit enormously from a digital transformation of the way they carry out their work. In fact, 71% of CEOs view analytics as the primary source of competitive advantage for their enterprises in the coming years.

These opportunities exist, but to capture them organizations need professionals who are trained to turn opportunity into reality. And by all measures, the demand for such professionals is far ahead of the supply. At the time we wrote this letter, we had just spoken with an executive at global corporation in need of hiring 200 Data Scientists and whose recruiters were only able to find 20. Startups and small companies are facing the same challenge in identifying and attracting big data and analytics professionals.



**Juan José Casado**

*Academic Director, Master  
in Business Analytics  
& Big Data*

For companies, this shortage of data-driven professionals presents a difficult challenge. For our School of Human Sciences and Technology it represents a wonderful opportunity that is aligned with our overall mission: to train the next generation of multidisciplinary technology professionals who can be the drivers of technological and data-centered innovation that organizations around the world so desperately need.

During the intensive months of our Masters in Business Analytics and Big Data and Global Master in Business Analytics & Big Data, we teach our students how to work fluidly within the big data ecosystem, how to analyze large volumes of structured and unstructured data, how to make analytics happen at high velocity, and perhaps most critically we train our students to use analytics to drive innovation across all areas of a business and in diverse industries.

Our Master's programs are designed to be hands-on and practical across all of the stages of what well-trained Data Scientists do: defining the business use-case, deciding what data should be collected and how it should be stored, applying the appropriate analytics to address the target use-case, and interpreting and presenting the results to drive business decisions. Our students also learn through real-world business cases how leading organizations are using big data and analytics to transform their businesses.

If you are ready to become part of the next generation of data-driven professionals that will redefine business, we invite you to apply to our program.



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