



Career
Management
Center

TALENT FORUM 2015

**TOP COMPANIES WILL COME
AND MEET YOU!**

**DON'T MISS THE
OPPORTUNITY TO
MEET POTENTIAL
EMPLOYERS**

WHEN

TUESDAY SEPTEMBER 29TH
FROM 16.00 TO 19.00

WEDNESDAY SEPTEMBER 30TH
FROM 10.00 TO 14.30 AND 16.00 TO 19.00

THURSDAY OCTOBER 1ST
FROM 10.00 TO 14.30 AND 16.00 TO 19.00

WHERE

MADRID CAMPUS
MARIA DE MOLINA, 31 BIS

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AbbVie <http://www.abbvie.com/>

abbvie

It Starts with Science and Ends with a Way Forward. AbbVie is...

A new global biopharmaceutical company. We have the best of both worlds – the expertise of a proven pharmaceutical leader and the focus and passion of an entrepreneur and innovator. As a result, we have the ability to discover innovative therapies and meet the health needs of people and societies around the globe.

We are creating our identity and culture together. Our values are the lens through which we view and evaluate our actions, behaviors and decisions. Our focus remains on patients as we work to create solutions that help improve their lives.

We are approximately 28,000 people focused on developing advanced therapies that address some of the world's most complex and serious diseases.

We are interested in profiles for...

At AbbVie, we believe each of us can have an impact on our business, our culture, our success, and the lives of those we serve – patients worldwide.

We are always looking for proactive people with an innovative character, good team workers, responsible and enthusiastic about developing their professional career with us. Also, fluent English skills are essential.

We look for talent...

Joining AbbVie means working alongside, learning from exchanging ideas with some of the best and brightest minds in the industry. Choose AbbVie if you share our passion for improving the health and lives of patients. At AbbVie, you're the architect of your career. Our people work across multiple cultures, countries, functions, technologies, and businesses to solve the world's most pressing health care challenges.

If you are interested in our company for an **internship**, send your CV to the HR Department through the following e-mail address: msusana.dezcallarsancho@abbvie.com, specifying the areas you are interested in. Your profile will be considered and you will be replied. For **job opportunities** visit our career webpage www.abbviecareers.com where you will find all AbbVie offers around the world

ABInBev <http://www.ab-inbev.com/>



Bringing People Together For a Better World!

Anheuser-Busch InBev is a publicly traded company (Euronext: ABI) based in Leuven, Belgium, with American Depositary Receipts on the New York Stock Exchange (NYSE: BUD). It is the leading global brewer and one of the world's top five consumer products companies. Beer, the original social network, has been bringing people together for thousands of years and our portfolio of well over 200 beer brands continues to forge strong connections with consumers.

Dream-People-Culture

What really brings our strategy together is our Dream-People-Culture platform which is rooted in our 10 Principles and is the driving force behind our culture and everything we stand for as a company. Despite having operations in many countries around the world, with different national cultures, we operate as one company, with one Dream and one culture to unite us, and a clear focus on having the right people in the right place at the right time.

Our culture is built on ownership, informality, candor, transparency and meritocracy. We set ourselves stretch targets and are never completely satisfied with our results.

Our culture not only defines who we are, but also provides the energy and the focus to drive forward and achieve our Dream to be the Best Beer Company Bringing People Together For a Better World.

Accenture <https://www.accenture.com/es-es/>
>
accenturestrategy

At Accenture Strategy, you will work closely with the world's top organizations and leverage Accenture's expertise in these areas to develop strategies that turn your ideas into actions. As part of the 8,000+ Accenture Strategy professionals in our global community, you'll provide actionable insights to clients, helping them address priority C-suite issues with strategies they can execute with speed and at scale. Our deep understanding of our clients' industries and our global perspective on progressive business ideas and emerging technologies enables us to drive and deliver transformational change.

Your Role: Strategy Analyst

The opportunities to make a difference within exciting client initiatives are limitless. Some of your day-to-day responsibilities will be:

- Structure and perform analysis and primary research that address business issues and generate insights about client and industry business performance improvement
- Develop business cases and plans that are detailed, actionable and reflect Accenture Strategy's deep industry, IT and business process acumen.
- Present at team and client meetings, and determine the most practical way to drive lasting results based on your insights.
- Assist our clients to build the required capabilities for growth and innovation in order to sustain high performance.
- Help clients understand leading-edge technology capabilities and the transformational impact they may have on their business.

Candidates requirements:

- Bachelor's degree.
- Team player and naturally collaborative.
- Excellent interpersonal and communication skills.
- Outstanding academic track record.
- Strong quantitative and analytical skills, understands complex issues, excels in conceptual and creative problem solving.
- Digitally savvy; curious and passionate about technology.
- Natural leader; easily establishes trust-based relationships.
- Driven; enjoys a challenge, proven ability to adapt and remove obstacles to achieve results.

If you want to form part of Accenture Strategy visit www.incorporate.accenture.com and apply to our available positions. For Analyst in Strategy, please search "Titulados sin experiencia" in Madrid or Barcelona. Please indicate the reference: FE-IE16

AC Hotels by Marriott <http://achotels.marriott.com/>

AC Hotels by Marriott is the new Brand that has resulted from the alliance between AC Hotels, founded and chaired by Antonio Catalán and hotel group Marriott International Inc. chaired by J.W. Marriott Junior.

The new Brand now includes more than 80 hotels in Spain, Italy, Portugal, France with more than 8.600 rooms in total. A mid-tier lifestyle brand, is a perfect complement to Marriott International's existing portfolio of brands. The new brand fits to Marriott's



strategic growth platform, offering Marriott's global customer a great lifestyle hotel product in some of Europe's most desirable cities.

Recruitment:

We are interested in profiles for Sales, Finance, Operations, Assistant to General Managers, recently graduate or with a few months/year's experience.

We have both local positions (Spain) and also international position (Italy and Portugal) for head office and hotel departments

Candidate requirements:

- Academic background: Business, Sales, Tourism.
- Fluent English and Spanish. Another language will be a plus
- Keen to learn
- Interest in hotel industry
- Teamworker
- Initiative
- Results orientation
- Customer oriented
- Communication

Our **selection process** consists of an interview with HR Department, an interview with the Area managers or even with the CEO of the Company, depending on the position. If you want to join AC Hotels by Marriott, please submit your CV in our website:

<http://www.achotelscorporate.com/es/empleo.html>

Amadeus <http://www.amadeus.com/>

AMADEUS

Amadeus provides the technology which keeps the travel sector moving - from initial search to making a booking, from pricing to ticketing, from managing reservations to managing check-in and departure processes. Our ambition is to facilitate the entire travel journey from door-to-door, in the process improving the travel experience for hundreds of millions of people every year.

Madrid Headquarters offers a wide range of opportunities for our areas such as Distribution, Finance, Strategy, Legal, Information Technology, Business Processes, Sales and Purchasing, HR, Marketing, R&D- Research and Development, Business Intelligence, Big Data, Communications and Branding areas. They all work together to make Amadeus run smoothly.

Employees at Amadeus have the opportunity to **work at international jobs** in the travel industry around the world. **Amadeus careers** give candidates the **chance to advance professionally** and make a name for themselves in the global job market.

Whether you are looking for a permanent position, for an internship to complete your studies or a work experience as a recent graduate (work experience contract according to the Spanish legislation), Amadeus Madrid Headquarters is one of the best place to start your international career with.

How to apply

All applications have to be submitted through our website: www.amadeus.com/careers

Aon www.aon.com



Employment at Aon

Aon is the world's premier insurance brokerage and consulting firm, with offices in more than 120 countries. We offer global insurance, reinsurance, risk management and human resources job opportunities that will empower your career and expose you to new cultures. We welcome everyone, from those just embarking on their careers to seasoned professionals, to apply.

Aon Careers Around the World

Our jobs represent all Aon divisions including Aon Benfield, Aon Hewitt and Aon Risk Solutions. For jobs in the United States, Canada, India, UK, Poland, Vietnam, and Singapore visit our global job site, jobs.aon.com. For country-specific job information, click the links below:

Australia	Netherlands
Belgium	Poland
Canada	Switzerland
France	Taiwan
Germany	United Kingdom
India	United States
Latin America	USA On-Campus College Recruitment

Follow Aon Careers on Facebook, Twitter and LinkedIn.

Knowledge Beyond Borders

Aon companies and divisions share a global mindset. Our success depends on sharing information across borders while encouraging creativity and independent thinking. We welcome diversity, and we value continuous learning through formal programs and from each other.

If you require alternative access to Aon's online application process due to a disability or need for accommodation or if you want to learn more about our Diversity & Inclusion, Equal Employment Opportunity, and Affirmative Action policies, visit our Diversity & Inclusion page.

Axa seguros <https://www.axa.es/>

reinventando / los seguros



Present in 59 countries, the 161,000 employees and distributors of AXA are committed to serving 103 million clients. Our areas of expertise are reflected in a range of products and services adapted to the needs of each client in three major business lines: property-casualty insurance, life & savings, and asset management.

AXA's Mediterranean and Latin America Region (MedLA) has become one of the most exciting success stories of the AXA Group. Starting out in three mature southern European markets it has now extended, in less than 10 years, to 20 countries, spanning 4 continents and bringing together people with 11 languages.

AXA is one of the largest insurance groups in Spain with a total turnover of over 2,600 million in 2014, with 3 million customers and 5.4 million policies. The company has more than 7,000 points of sales and counseling in different fields such as, Health, Savings, Investment, Business, Home, Auto, RC and others

AXA Spain has a commercial strategy based on multichannel system, and also on the importance of the availability and commitment of our employees
This strategy turns into reality thanks to two very important pillars:

- Proximity to the distributor and client.
- Personal advice and qualified support.

Which student profiles are we interested in?

We look for people that are interested in making a difference by the way they act and face situations. We need motivated people who are willing to work in a dynamic, digital and multicultural environment, multidisciplinary teams and want to take on new challenges.

We have a particular focus on hiring best talents with diverse backgrounds, train them and encourage them to build international careers.

What steps should I follow to be considered for opportunities at your company? Who should I send my application to?

If you are interested in becoming part of our team, please visit our stand so we can meet you, or send your CV to: www.axa.es. We encourage you to visit our site and get to know our professional job offers and our Graduate Program.

Why should you come to the IE's International Career Fair?

We know that IE students and graduates have the values and "know-how" that we are looking for. IE is one of the most prestigious business schools in the world due to the quality of its training offer and educational programs, and it has latent business connections aligned with the strategic view of AXA. In our search of high potential professionals, interested in new technologies with an on-line background, we consider IE students as a key of success for AXA. You should come because we are looking for the best professionals.

BBVA <http://www.bbva.com/>

BBVA

Our story is linked to institutions that decisively contributed to Spain's progress and modernization. Banco de Bilbao was founded in 1857 and Banco de Vizcaya in 1901. Both banks merged in 1988 determined to support and promote the industrialization of the Basque Country and thus of the rest of the state. Therefore, BBVA Group was created in 1999 as a result of the merger of BBV and Argentaria, two financial groups with strong roots in Spain as an entity that blends youth and tradition.

At BBVA we are working to become the international digital bank of choice. Our goal is to provide a different experience to our customers, making their life easier in both the physical and digital worlds.

We have embarked on a journey of transformation that focuses on the following goals:

- Creating increasingly flexible and simple digital products.
- Consolidating our customers through the Web and mobile channels.
- Committing to real-time transaction platforms to enable data analysis and customized content distribution.
- Adapting to changes in all the geographical regions where we operate.

Candidates requirements The backgrounds we look for are very different depending on the area in which they are going to work/go through an internship. Profiles from Economic Science, Business Management and Law, Engineering, Mathematics, Statistics, Physics, etc. are the most commonly required.

To take part in our recruitment processes, it's necessary to **submit your CV** on our web page www.careers.bbva.com/espana. Here, you will find all our available offers so that you can choose and apply to those that best fit your profile.

Our processes can have different phases depending on the level of seniority. While participating in them you can find psychological tests, language tests, personal interviews, group dynamics, or specific knowledge tests.

Bosch www.bosch-home.es/



BOSCH

Innovación para tu vida

The Bosch Group comprises Robert Bosch GmbH and its roughly 440 subsidiary and regional companies in some 60 countries. Including its sales and service partners, Bosch is represented in roughly 150 countries. This worldwide development, manufacturing, and sales network is the foundation for further growth. In 2014, Bosch applied for some 4,600 patents worldwide. The Bosch Group's strategic objective is to create solutions for a connected life. Bosch improves quality of life worldwide with products and services that are innovative and spark enthusiasm. In short, Bosch creates technology that is "Invented for life."

Our business sector are: Mobility solutions, Industrial technology, Consumer Goods and Energy and Building technologies.

What we expect from you:

You completed your college/university degree or post-graduate studies in a technical or business discipline with outstanding grades. Your track record includes relevant work experience and a stay abroad of at least six months' duration. We also require:

- An entrepreneurial mindset and leadership potential.
- Innovative strength, creativity and willingness to learn.
- A sense of responsibility and the ability to work independently.
- Initiative and a high level of commitment.
- Extracurricular activities.
- Team spirit and social skills.
- Cosmopolitan outlook.
- Excellent command of at least one language in addition to Spanish.

- Apply online for all our open vacancies under our HR webpage
http://www.bosch-career.com/es/es/pagina_de_inicio/pagina-de-inicio.html

Burguer King <http://www.bk.com/>



Burger King Corporation has been building a worldwide reputation for the delicious, fresh, great-value food since 1954. Today there are more than 14,000 BURGER KING® restaurants across 100 countries that serve an incredible 11 million guests every day.

We're a business that is 100% built on the energy and hunger of its people. You'll never be short of opportunities to show what you've got and if we like what we see, there's no limit to how far you could go here. Entrepreneurial and meritocratic, BKC is a business that never stands still. We're always looking to innovate and we're very much in growth mode.

We're an ambitious business, and we like our people to be the same. Wherever you join us and whatever you do here, you'll be expected to bring it each and every day. Our Leadership Development Program (LDP) is one of our most important ways of growing the future leaders of our global business. Are you a recent graduate with a hunger for a challenge? Join us and you'll be given the chance to prove yourself on real-world challenges from the very start in any of the EMEA offices of BKC – Spain, Switzerland or the United Kingdom.

What we look for are candidates with an academic background in business administration, engineering, economics or hospitality management with the ability to thrive in a performance-focused and results-oriented environment. The candidates should have exceptional levels of ownership mentality, self-motivation, ambition, and entrepreneurial spirit and have a strong work ethic and determination to achieve success. If you want to form part of the Leadership Development Program please apply through our corporate careers website www.bkcareers.com.

BQ www.bq.com



We are BQ.

We help people to understand technology, we inspire them to use it and develop it.

Our DNA.

Irreverent.

We like to say it like it is. We are transparent.

Demanding.

We have no doubts about the quality standards we want to achieve and we won't settle for less.

Dynamic.

We are active and positive, we take the initiative. We are lively.

Responsible.

We keep our feet on the ground. Our main goal is not to lose sight of our values.

BQ is a leading European Technology Company. Its goal is to help people to understand technology, encourage them to use it and inspire them to create it. It is committed to education in technology, DIY philosophy and the Open Source Initiative. BQ applies this philosophy to its products (smartphones, 3D printers, robotics and much more) and software solutions by working to make technology a tool for improving the world and the lives of its users

BTS www.bts.com

BTS is the **global leader in building strategy alignment and execution** through the use of **business simulations** and **experiential learning programs**. BTS partners with leading companies to build engagement, commitment, and action around key strategic priorities. Small teams of consultants develop and integrate the best learning solutions for our clients' specific business challenges.



Founded in 1986 in Stockholm and listed on the Stock Exchange, with over 350 consultants in 30 offices worldwide, BTS has a **world-class organization of top-quality people** who are adept at developing the mindset and capabilities that our clients need to accelerate and improve business results.

We deliver **superior results** through:

- fun, powerful learning experiences;
- in-depth customization of solutions;
- measurable business impact.

We look for candidates that have:

- Solid understanding of and experience in finance, leadership, corporate strategy, project management, account management and/or consultative selling.
- Proven presentation and facilitation skills with a full professional command of the English and Spanish/Portuguese/Italian languages (additional languages are a plus).
- Ability to communicate effectively.
- A mature and professional demeanor.
- Hunger to learn and ability to flourish in a dynamic, high-growth, entrepreneurial environment.
- Interest and/or experience in consulting and entrepreneurship.
- Willingness to travel domestically and internationally (up to 60% of the year).

If you want to become part of our company, please submit your application to **madrid.recruitment@bts.com** by October 31st, 2015.

Application must include: CV and cover letter -both in English- with your country of preference: Spain, Italy, Mexico, Brazil (work permit for these countries is a must).

Our process includes: a short online assessment that evaluates verbal and numerical abilities, and three interviews focusing on different aspects: business and financial acumen, cultural and organizational fit, facilitation skills, and consultative mindset. A Case Presentation allows candidates to demonstrate the ability to analyze real-world business problems and present their conclusions to an audience

Carrefour <http://www.carrefour.com/>

Carrefour is a Multinational retailer, being the first distribution chain in Spain and Europe, and the second one in the world.



We are present at 34 countries focusing our activity in three main markets: Europe, Asia and America, being in France and Spain the highest business volume.

As far as the recruitment policy is concerned, we have an active structure in terms of recruiting, concretely, we are constantly looking for young people who develop their career and talent with us in the distribution sector and in a multicultural environment, with huge opportunities of mobility, above all, all over Spain.

Main requirements:

- University background, holding a Master's degree is quite valuable.
- National mobility at least, and international mobility valuable.
- Fluent English

If you are interested in forming part of Carrefour, please, keep us posted visiting our stand in the forum, or submit your CV to the HR Department to the following email: es_empleocarrefour@carrefour.com. We will be very pleasant to attend you.



We are looking for people like you!

Cosentino <http://www.cosentino.com/en/>



Cosentino Group

Is a global, Spanish, family-owned company that produces and distributes high value innovative surfaces for the world of design and architecture.

As a leading company, it innovates and anticipates, together with its clients and partners, solutions that offer design and value, and inspire the life of many people. This goal is made possible by pioneering leading brands in their respective segments such as Silestone®, Dekton® and Sensa by Cosentino® – all technologically advanced surfaces for creating spaces and unique designs for the home and public areas.

The multinational has 7 factories (6 in Almería (Spain) and 1 in Brazil); 15 kitchen and bathroom surface production centres (14 in the USA and 1 in Almería); 1 intelligent logistics centre (in Spain); 2 distribution hubs in the USA, and over 90 Cosentino Centres around the world. 90% of the Group's turnover is generated by its international markets.

Impulsa Junior:

This is a paid graduate development program over a period of 12 months whereby participants follow a training and development plan, acquiring skills and knowledge within different areas of Cosentino in order to improve their professional career. We look for recent young energetic graduates for our team in Spain, Germany, France, Austria & United Kingdom.

Cumbria FSC www.cumbria-fsc.com



Cumbria FSC is an International Management Consultancy Firm specialized in providing functional analysis and advisory services to the financial sector in core areas such as Corporate Strategy, Business Intelligence, Multichannel Strategy, Capital Markets & ASSET Management, Risk Management, Compliance, BPO and Financial Training. We create efficient solutions for our clients, with the goal of maximizing and improving processes and business performance.

Our firm is involved in an expanding process, both nationally and internationally. We have opened offices in Spain (Madrid and Barcelona), México and Bogotá.

The main asset of Cumbria is the quality of our people, who besides having the business “know-how”, also hold a sound grasp of the latest solutions used in each area of the financial industry, enabling us to provide our clients with an integral service designed to effectively obtain tangible results.

STUDENTS' PROFILES

We are looking for people who are enthusiastic, willing to learn, capable of assuming responsibilities, client oriented and who strive for self-development.

We are looking for candidates with knowledge of the banking and finance areas. We also highly value candidates which have undertaken professional courses in the area of finance/banking.

Becoming part of the Cumbria FSC team allows candidates to:

- Join a young and expanding company which is becoming a major point of reference in the industry.
- Work in a young and dynamic environment, where you will be able to participate in unique and challenging projects with the leading companies in the financial sector.
- Continuously acquire new areas of expertise which allow both personal and career development.

STEPS TO APPLY/DEADLINES

To initiate the recruitment process, you can attach your CV through our corporate web site <http://www.cumbria-fsc.com> or send it directly to our Human Resources e-mail address: rrhh@cumbria-fsc.com

After filtering the CVs, potential candidates will have to go through the following recruitment process stages:

1. Assessment Centre-Numerical, Psychometric tests and a Group Case Study exercise.
2. Personal interview with Human Resources.
3. Personal interview with a Business Partner.

Deloitte <http://www.deloitte.com/>

Deloitte.

Deloitte is a multinational professional services firm that provides solutions in areas as Auditing, Consulting, Risk, Corporate Finance and Tax and Legal Advice. Deloitte is the largest Spanish integrated professional services firm and is member of the international organization Deloitte & Touche Tohmatsu, which has more than a century of experience in rendering professional services. Deloitte has a strong international support which benefits to its clients, receiving multidisciplinary services with a global capacity. Deloitte exist of more than 6,000 employees at local level, and more than 200,000 employees worldwide, distributed in about 150 countries.

Deloitte is represented in 20 Offices, located in Alicante, Barcelona, Bilbao, Granada, Huesca, La Coruña, Las Palmas de Gran Canaria, Madrid, Málaga, Murcia, Oviedo, Palma de Mallorca, Pamplona, San Sebastián, Santa Cruz de Tenerife, Sevilla, Valladolid, Valencia, Vigo and Zaragoza.

Which students' profiles are you interested in? Deloitte can offer multitudinous opportunities in one of her several lines of business and industries to candidates, graduated in any type of higher education, preferably Economics, Business Administration, Telecom, System or Industrial Engineering and Law. Characteristics such as potential for personal and professional evolution, professional maturity, capacity for teamwork, motivation and responsibility will be valued a lot, even as a top formation, both in academic as in linguistic knowledge.

What steps should I follow to be considered for opportunities at your company? Where should I send my application? You can leave your cv in the forum stand, or send it to HR by our webpage (<http://www.estufuturo.es> or <http://www.deloitte.es>). Once received the information, the process will be started by inviting you to psycotechnical tests, a group dynamic, a personal interview with HR and a personal interview with a specialized manager. The incorporation can be based on a contract, concluded for an undefined period, or an internship, for those who are still studying.

Why does your company participate in the IE Career Fair? As IE is one of the most important recruitment sources in several of our service lines, Deloitte likes to be present in the IE Career Fair, with the aim to attract new talent.

DHL www.dhl.com



DHL is a company which provides its customers worldwide with logistics services tailored to their specific needs. DHL is presents in 220 countries and its workforce globally exceeds 325.000 employees. It is part of the world's leading postal and logistics group, Deutsche Post DHL Group, which encompasses four divisions: DHL Express, DHL Global Forwarding, Freight and DHL Supply Chain.

Our values

DHL´s core mission is defined by our promise: **Excellence**. And we get it thanks to our three pillars:

- Right First Time
- Can Do
- Passion

Talent management, diversity, mobility, commitment and **focus on growth** in our management teams are also values that ensure our leadership as a global company and enable us to win in the future.

DHL is your employer of choice if ...

You are just graduated or have less than three year of working experience and want to work in a global company with a multicultural environment.

We are looking for young people with an academic background in both Business and Engineering (industrial, telecommunication or IT) with a real interest in the logistic industry. The candidate shall have a high English level as well as leadership and commercial skills.

If you are interested and you want to be involved within our graduate program for high potential people, please, **submit your CV and your covering letter** before the end of the year to the RH Department to the following email: **Elisa.SedanoArias@dhl.com**, specifying which areas you are interested in.

Whether you take part of our **selection process** you will be involved in an Assessment Center which will consist in performing psychometric tests, conducting a group dynamic and carrying out two interviews with both Human Resources Department and the Business Manager of the area you will take part of.

Electrolux www.electrolux.es



At Electrolux, you are part of a global brand that is a recognized leader in kitchen and cleaning appliances. You have a hand in creating products that influence and improve the everyday lives of people around the world – products we develop specifically with the customer in mind. Your career can take any shape at Electrolux. Our company spans across the world and covers a range of unctions from R&D to after sales. We also encourage diversity because it feeds the development of fresh ideas. And innovation is at theheart of Electrolux – it is our passion!

WHAT WE OFFER

A global brand The Electrolux brand has a global position based on leadership in quality, innovation and design. In fact, each year our employees across the globe make sure that some 40 million consumers in more than 150 countries choose our products, such as cookers and cooktops, ovens, fridges, freezers, dishwashers, washing machines, tumble dryers, air-conditioners and vacuum cleaners. That translates to two products bought from us every second, every day of the year. A home for entrepreneurs We are a large company, but each person's voice is listened to. All employees are empowered to make tough decisions, implement new ideas and use their initiatives.

What sets Electrolux apart from other companies is our three core values:

For Innovation

- Our customer is at the center of all innovation.

Customer Obsession

- The wants, wishes and views of our customers guide our every action.

Drive for Results

- We strive for a visible, measurable and balanced benefit from everything we do.

Everis www.everis.com



Our facts

Everis is a multinational consulting firm providing business and strategy solutions, application development, maintenance, and outsourcing services. Established in 1996, **everis** has averaged 20% annual growth in revenues and became part of NTT Data in January, 2014.

Everis carries out a variety of employee selection processes all year long.

Our selection processes not only includes psycho-technical presentations and testing but also interviews that allow you to talk about your personal profile and communicate your career aspirations in a natural and calm way.



Beliefs

In **Everis** the most important thing is people -and their all-round development-. High professional performance thrives in an environment of responsible freedom.

Values

Discerning Generosity: doing through sharing.

Responsible Freedom: we do what we love.

Creative Energy: we love what we do.

Consistency: We do what we say.

Transparency: we say what we do.

EDP Renováveis www.edprenovaveis.com



Headquartered in Madrid (Spain), EDP Renewables (Euronext: EDPR) is a worldwide leader in the field of renewable energies and it is the third largest producer of wind energy.

With a strong portfolio of projects under development, assets of high quality and ability to exploit the market leader, EDPR has undergone exceptional development in recent years and has presence currently in 13 markets (Spain, Belgium, Brazil, Canada, Spain, USA, France, Italy, Poland, Portugal, UK, Romania and Mexico).

Energias de Portugal, SA ("EDP"), the majority shareholder of EDPR, is a leading global power company in value creation, innovation and sustainability. EDP is the largest industrial group in Portugal and the only Portuguese company that is part of Dow Jones Sustainability Indexes (World and STOXX).

WHICH STUDENTS' PROFILES ARE YOU INTERESTED IN?

We are interested in candidates with a multilingual profile, engineering, economics, law and communication background and experience in the renewable industry. We are looking for proactive, motivated and highly engaged people who are willing to join the company.

WHAT STEPS SHOULD I FOLLOW TO BE CONSIDERED FOR OPPORTUNITIES AT YOUR COMPANY? WHO SHOULD I SEND MY APPLICATION TO? WHAT ARE THE DEADLINES?

The CV's should be sent to the following e-mail addresses: clara.lopez@edpr.com and maria.diaz-pedregal@edpr.com

WHY DOES YOUR COMPANY PARTICIPATE IN THE IE CAREER FAIR?

It is a good opportunity to meet qualified students in a Business School of reference.

Ernst & Young <http://www.ey.com/>



Building a better working world

EY is a leading global organization providing a broad array of professional services relating to Audit, Legal & Tax Advisory, Transactions and Finance Advisory, through an international network of over 700 offices in 140 countries, 135.000 people organized into five Areas – united by EY values, connected through clear governance, focused on our clients, mindful of the public purpose. In Spain, EY relies on over 2.300 professionals across its 14 offices.

WHICH STUDENTS' PROFILES ARE YOU INTERESTED IN?


We are seeking people who hold a degree in law, business administration, industrial engineering, IT/Computing, telecommunications, mathematics or physics, with a good level of English. We value any complementary education related to those areas in which EY offers professional services. We are looking for candidates with initiative, strong motivation, the ability to adapt and communicate, teamwork skills, leadership qualities and with high growth potential.

WHAT STEPS SHOULD I FOLLOW TO BE CONSIDERED FOR OPPORTUNITIES AT YOUR COMPANY? WHO SHOULD I SEND MY APPLICATION TO? WHAT ARE THE DEADLINES?

EY recruits around 700 professionals annually throughout its 14 offices in Spain. We offer the possibility to join a highly competitive leader in its sector, the possibility to develop a professional career in an international environment and the chance to form part of a highly qualified professional team. The selection process consists of assessment centers, (technical) tests of knowledge and languages and personal competency interviews. Pre-selected candidates by the Selection department are then referred to professionals in the different areas, who will then decide with the Human Resource department those to incorporate.

CVs should apply through:
recruiting@es.ey.com

GRUPO SANJOSE www.grupo-sanjose.com

 **GRUPO SANJOSE** SANJOSE is a sound business group present in more than 20 countries around Europe, America, Africa and Asia. 70% of its business portfolio refers to international projects, involved in the development of key strategy sectors for boosting economic and social development of countries where it operates through its main business lines of activity:

- Construction: *Civil Works, Building and Engineering and Industrial Construction.*
 - Energy and Environment: *Energy Efficiency and Renewable Energy.*
 - Concessions and Services: *Hospitals and Health Care Centres, Buildings and Facilities, Industrial Plants, Infrastructure and Conservation of Parks and Gardens.*
 - Consultancy & Project Management: *Architecture, Civil Engineering / Infrastructure, Real Estate Management, Technology / R&D&I and Sustainable Developments.*
- SANJOSE is a global, sound and diversified company focused on new business opportunities, that builds its successes on the efficiency and the optimization of resources, full adaptation to the markets in which it operates, quality, innovation, respect for the environment and commitment to the customer.

WHICH STUDENTS' PROFILES ARE YOU INTERESTED IN?

GRUPO SANJOSE seeks to incorporate into the Administrative - Financial Area, Graduates in Business Management, Economic Sciences and/or other related degrees skilled and motivated to strengthen the global nature of the company and develop a career managing projects of any of our lines of business anywhere in the world. We are looking for professionals with an important potential for development and a high level of English and / or French. Also the knowledge of other languages will be an advantage.

IF I WANT BECOME PART OF YOUR COMPANY, WHICH STEPS SHOULD I FOLLOW? WHICH ARE THE DEADLINES? WHOM SHOULD I SEND MY APPLICATION TO?

If you want to form part of the GRUPO SANJOSE Project and you have an international profile, submit your CV to the HR Department to the following e-mail address, ana.castro@gruposanjose.biz, or phone at + 34 91 806 54 04. Recruitment and Selection Process consists of a personal interview with the HR Department, setting aptitude tests, language tests and an interview with the Financial Management.

WHY DO YOU COME TO THE IE'S INTERNATIONAL CAREERS FAIR?

For the global vocation of GRUPO SANJOSE and the excellent training qualification provided by this institution.

Heineken <https://www.heineken.com/>



HEINEKEN is a proud, independent global brewer committed to surprise and excite consumers with its brands and products everywhere. The brand that bears the founder's family name - Heineken® - is available in almost every country on the globe and is the world's most valuable international premium beer brand.

It is our aim to be a leading brewer in each of the markets in which we operate and to have the world's most valuable brand portfolio. HEINEKEN wants to win in all markets with Heineken® and with a full brand portfolio in markets of choice. We are present in over 70 countries and operate more than 165 breweries. HEINEKEN is Europe's largest brewer and the world's third largest by volume.

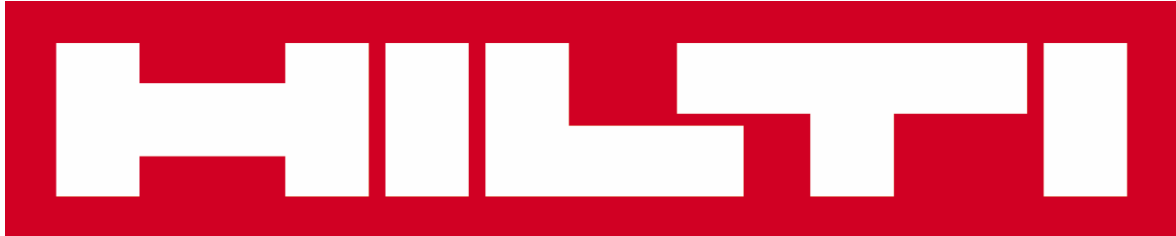
HEINEKEN is committed to the responsible marketing and consumption of its more than 250 international premium, regional, local and specialty beers and ciders. These include Heineken®, Amstel, Anchor, Biere Larue, Bintang, Birra Moretti, Cruzcampo, Desperados, Dos Equis, Foster's, Newcastle Brown Ale, Ochota, Primus, Sagres, Sol, Star, Strongbow, Tecate, Tiger and Zywiec. Our leading joint venture brands include Cristal and Kingfisher. The number of people employed is over 85,000.

We are constantly sourcing for the best talent in any areas of the business in order to fulfill the business needs and meet high requirement levels. In Heineken we look for high motivated graduates with proven leadership and interpersonal skills who are willing to become part of the **Heineken family!**

The full range of vacancies is always posted on our LinkedIn career page as well as on the corporate webpage:

https://www.linkedin.com/company/heineken/careers?trk=top_nav_careers

Hilti www.hilti.com



HILTI provides worldwide leading-edge technology to the international construction professionals. Our products, systems and services offer innovative solutions with outstanding added value to customers in the construction and building maintenance industries. Hilti stands for exceptional innovations, the highest quality and direct customer relationships.

LOOKING FOR candidates to join “**OUTPERFORMER – Global Management Program**” - Highly competitive 2-year developmental program that will accelerate your career with real challenges right from the start!

- **Full responsibility** from day one with an **unlimited contract**
- Demanding & **international projects** within **24 months**
- **Management exposure** & **mentoring** by senior management
- **Internal trainings** & **networking** at global summits
- External management training at the **European Business School**

DESIRED PROFILES:

- Top students or recent graduates with Masters in **Engineering** or **Business Administration**
- **Multilingual** (fluent in both English and Spanish) & **passionate** about **relocating internationally**
- **International** experienced through studies, internships or first working experience
- At least 6 months of **professional experience** (internship/apprenticeship/first-work experience)
- Highly interested in **Sales & General Management**
- A team player with excellent **analytical** and **communication skills**

WHY HILTI? Guided by the conviction that entrepreneurial growth also generates personal growth, Hilti pursues an employee- and performance-oriented corporate culture. We value INTEGRITY, COURAGE, TEAMWORK and COMMITMENT form a solid foundation and are equally supported by all worldwide employees. The overarching goal is to create enthusiastic customers on a daily basis and to build a better long-term future.

HOW TO APPLY: Apply online to www.hilti.es. We prefer resumes to be submitted beforehand, but will accept CVs at career fair booth. Interviews will be conducting on campus this day.

Imperial Tobacco <http://www.altadis.com/>

Imperial Tobacco Group is one of the world leaders in the tobacco market. Present in 160 countries, with 36.000 employees and 51 factories, ITG is a solid multinational with a strong global portfolio. We are one of the main players in cigarettes and number one in cigars, papers and tubes.

This is a highly dynamic and challenging industry, where decisions and changes are implemented daily and every action has an immediate impact.

Pressed by governments and law restrictions, competitors and the economic reality, maintaining our leadership takes hard work and the best team a company can gather.

That is why ITG takes good care of their employees. We closely follow their development and provide all talented team members with great opportunities to grow professionally.

One example is our rotational programme for graduates, which allows the candidates to be part of different teams and projects during two years, gaining a global perspective of the company from the inside, to then join a fixed position that perfectly fits their profile.

Ultimately, ITG is a remarkable opportunity for young talented candidates.



ROTATIONAL PROGRAMMES INFORMATION:

About the programme:

During the 2-year rotational programme, they will get to know different departments of the company, different teams and projects,

which will provide them with a 360° knowledge of the business. We follow their development during the rotations and support their progress within the company.

Profiles:

Our rotational programmes are aimed at:

- Bachelor and Masters students: BBA and any other business management related studies (Graduate Programme)
- MBA students (MBA Programme)

Requirements:

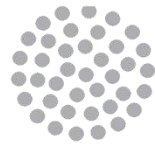
As a multinational, we have an international corporate culture, where agility, flexibility and adaptability are key to success.

Applications:

The candidates are invited to join the selection process during their last year of studies in order to join the programme after their graduation.

Applications are open in October. All interested candidates may apply online. When the period is open, there will be a link to the application system on the website www.altadis.com

Indra <http://businessconsulting.indracompany.com/en>



indra

BUSINESS CONSULTING

Born as an alternative to traditional management consulting firms, our approach combines a deep understanding of specific industries with a broad knowledge of business issues and functional experience.

We help international leading corporations create and sustain competitive advantages through:

- **Strategy with a practical approach:** we take a pragmatic view in conceptualising strategy and business development bearing in mind best practices, our accumulated experience from the many implementations that we have carried out, as well as the particular situation of the client and the market.
- **Goals aligned with our clients:** we collaborate with our clients to help them reach their short, medium and long-term goals, which strengthens their confidence and reinforces the mutual relationship in the long term.
- **Faster Results:** we work alongside the client in the role of change accelerators with the aim of generating the desired results rapidly.

Achieving tangible results for our clients is at the core of our mission, all the while creating a place where talented people want to work.

Interested in joining our strategic consulting firm?

Business Consulting is looking for talented people across the globe - people who are young and dynamic, just like the company. If you have a strong interest in strategic consulting and want to participate in key projects alongside the top management of major corporations, then Business Consulting may be the right place for you. The entrepreneurial environment at Business Consulting **offers great career development opportunities with real prospects for professional and personal growth.** At Business Consulting you set your own limits.

J. García Carrión <http://www.garciacarrion.es/>



García Carrión is the absolute leader into the Wine and Juices market being the 1st European Winery and the 4th of the World and the first mark in European Juice as Don Simon mark. García Carrion sells its products over more 155 countries.

We can resume JGC's value:

- Knowledge of international markets.
- Selection of raw materials
- Agility, flexibility, creativity and innovation in all areas of the company.
- Ethical responsibility towards customers, consumers and environment
- And, most importantly, the motivation and enthusiasm of all the people who work at García Carrión.

Which students' profiles are you interested in? We are interested in profiles for different business areas, basically for Sales, Marketing and also for other areas in the Company, recently graduate or with several years of experience. We have local (Spain) and international opportunities!

Candidates requirements for Spain: Academic background (Business/Commercial). Fluent English and Spanish for international Department. Experience in the food sector is a plus. Interested in Sales Area.

We look for young people with initiative, forward to learn and to develop in a family company with a strong focus on growth in the international market.

Mainly looking for people with commercial skills to apply local and international market positions.. Our company is in continuous growth for this reason we want to provide young people with training and style.

What steps should I follow to be considered for opportunities at your company?

We look for Talent, and that is the reason why we expand our recruiting process throughout the year. Our selection process consists of an interview with a Human Resources person, as a final step, an interview with the Area Manager.

Where should I send my application? If you want to form part of J. GARCIA CARRION (DON SIMON) submit your CV to the HR Department to the following e mail address rrhh@jgarciacarrion.es , specify the areas which you are interested in. Our Human Resources team will evaluate your profile and reply immediately to you. Our group website: www.garciacarrion.es (work with us).

Why does your company participate in the IE Career Fair? We are looking for talented professionals, and IE Career Fair give us the opportunity to find students with high potential and This School is one of the most prestigious Business Schools.

KPMG www.kpmg.com



KPMG international operates as a network of member firms offering audit, tax and advisory services. We work closely with our clients, helping them to mitigate risks and grasp opportunities.

Member firms' clients include business corporations, governments and public sector agencies and not-for-profit organizations. They look to KPMG for a consistent standard of service based on high order professional capabilities, industry insight and local knowledge.

KPMG member firms can be found in 155 countries. Collectively they employ more than 155,000 people across a range of disciplines.

Sustaining and enhancing the quality of this professional workforce is KPMG's primary objective. Wherever we operate we want our firms to be no less than the professional employers of choice.

We contribute to the effective functioning of international capital markets. We support reforms that strengthen the markets' credibility and their social responsibility. We believe that similar reform must extend to the professional realm.

We are interested in profiles for Tax and Finance, recently graduate or with a few years' experience.

Candidates requirements: Solid academic record / High English and Spanish skills/ interested in taking responsibilities in high-end projects and in joining multidisciplinary teams.

If you want to form part of Company or apply to our opportunities submit your CV through our website (www.generacionkpmg.es).

Lidl www.lidl.es/

Lidl is a German company of supermarkets with the largest network of stores in Europe. Currently, we are the leading, largest distribution group in Europe. In Spain, we have over 530 stores and a team of more than 10,000 employees who work towards achieving our goals of growth and expansion. After more than 20 years, we are still rapidly expanding throughout Spain.

Our simple retail philosophy and efficient working practices allow us to focus on what we do best – providing top quality products at the lowest prices.

WHICH STUDENTS' PROFILES ARE YOU INTERESTED IN?

At Lidl we recognize that our people are our greatest asset and that our success is hugely attributable to the commitment and dedication of our workforce. Therefore, we are looking for individuals who are driven, ambitious, hard-working, proactive and communicative. The ideal candidate has a native/advanced level of Spanish and advanced level of German and/or English. Furthermore, she/he is currently studying or holds already a degree in Economy, Engineering or Business Administration.



A passion for retail and a desire to work in a fast-paced, customer focused environment are essential.

Due to our expansion project, you will pursue with us a successful career while joining one of our departments such as Sales, Logistics, Marketing, Advertising, HR, Procurement, Finance, Expansion, IT, Projects...

If you have the ability to motivate and inspire others, you are exactly who we are looking for!

WHAT STEPS SHOULD I FOLLOW TO BE CONSIDERED FOR OPPORTUNITIES AT YOUR COMPANY? WHO SHOULD I SEND MY APPLICATION TO? WHAT ARE THE DEADLINES?

If you are convinced that your profile meets our requirements, please apply via our website www.lidl.es/carrera

WHY DOES YOUR COMPANY PARTICIPATE IN THE IE CAREER FAIR?

Participating in the Career Fair is a great way for us to meet and recruit candidates with a distinguished high-potential profile. Moreover, it offers us the opportunity to personally explain to the students who we are and what our core business is all about.

With us you can gain lots of enriching experiences day by day. We offer various career opportunities in a dynamic work environment and an employment where every day the focus is on the human being – both as a customer and as an employee!

Llorente & Cuenca www.llorenteycuenca.com/

LLORENTE & CUENCA

LLORENTE & CUENCA is the leading consultancy in Reputation, Communication and Public Affairs Management in Spain, Portugal and Latin America. Our team is formed by more than 350 professionals that provide services of strategic consultancy to companies in all sectors of activities aimed at a Spanish and Portuguese speaking market. We are currently present in 12 countries with 14 own offices.

Our international development has leaded us to hold in 2015 the 56th position in the Global Ranking yearly elaborated by the Holmes Report of the most important Communication Companies throughout the world.

Our goal is to achieve the best results for the business of our customers, offering our best service of consulting and implementation of communication activities of the market. The team that forms part of LLORENTE & CUENCA works under the values of excellence, betterment, leadership, confidentiality, commitment to results, customer orientation and interest on people and society.

Thanks to our Programa Jóvenes Talentos and our bid for the professional development of our team we form part of the 50 better companies to work for, according to the Ranking elaborated yearly by Actualidad Económica.

For the IX edition of the Programa Jóvenes Talentos we are interested in profiles of young recent graduates or with Master studies that are willing to commence their professional career in the Communication field.

Requirements: graduates interested in Communication Consultancy bilingual in Spanish and with a very high level of English. An educational collaboration agreement is essential. Studies related to communications and Portuguese knowledge will be positively valuated. We are looking for proactive, entrepreneurial and responsible people, focused on constant improvement and a clear-customer orientation.

In order to register to our Programa Jóvenes Talentos, interested students should send their Curriculum to rrhh@llorenteycuenca.com indicating the subject: "Programa Jóvenes Talentos".

Mahou San Miguel www.mahou.com

Mahou San Miguel is the leading Spanish-owned brewing company. Our people are our most valued asset. We believe they are the driving force behind our business. Thousands of consumers worldwide choose Mahou San Miguel brands as their preferred beverage.

The acquisition of San Miguel in 2000 by Mahou, a centenary company, establishes the first 100% Spanish capital brewing company. It is the national industry leader and produces more than 75% of the Spanish beer that is exported. It is currently present in 50 countries and has over 2,500 employees. In 2004, it incorporated the Canary Island brand Reina and in 2007 Cervezas Alhambra. In addition, it has diversified with the purchase in 2011 of Solán de Cabras and with the commercialisation of D.E. Master Blenders coffees, teas and sweeteners in the hospitality industry since 2010. In 2012 it made an important move in its internationalisation strategy when it acquired 50% of the Indian company Arian Breweries & Distilleries Ltd and launched San Miguel Fresca in the UK.

In Spain, it has seven brewing centres and two mineral water springs, together with packaging centres. It has a broad portfolio of domestic beers which includes, among



others, Mahou Cinco Estrellas, San Miguel Especial, Mixta, Alhambra Reserva 1925 and pioneering products for their category such as San Miguel 0.0% and San Miguel ECO. It also

has a wide range of international beers from agreements with partners such as Carlsberg, Molson-Coors and Warsteiner.

In 2014, Mahou San Miguel opened its first subsidiary company out of Spain with the acquisition of 100% of Arian Breweries & Destilleries Ltd. Besides it signed an agreement with San Miguel Brewing International in order to promote San Miguel as an iconic brand in the world.

Which students' profiles are you interested in?

If you are a professional who identifies with our corporate values: Openness, Trust, Integrity, Excellence, Collaboration, Commitment and Service awareness... If you want to develop your professional career within a group which aims to recruit and retain the best talent... Mahou-San Miguel offers you the chance for future development within the organisation.

The academic backgrounds most in demand at the company are in Engineering, Economics and Business Studies, Sales Management and Marketing.

Makro www.makro.es



Belongs to the international group METRO Cash & Carry that is present in 26 countries. Is constantly growing: expansion is a key part of our strategy. Founded in 1972 we now have 37 business centers. Offers a wide range of career opportunities: highly motivated employees with a solid educational background are the basis for our success. We've been certified with the Top Employers and Great Place to Work awards in 2013, 2014 and 2015, being currently the 6th best place to work in Spain in the category of more than 1.000 employees.

Is dynamic and innovative: the professional customers are always our focus. That's why we are constantly working on developing our assortment of goods, services and sales concepts. In 2010, in Bilbao, we developed the New Business Model that we are implementing in all our business centers and will be implemented internationally for the entire Metro C&C group.

We are champion of independent business. In 2010 we started our Delivery service, delivering our clients customized care, tailor-made prices, and access to a specific hostelry product assortment (more than 3K references). In 2014 we will enhance this service by opening a new Delivery Platform in Madrid.

Which students' profiles are you interested in?

We are interested in professionals with a solid academic background, language skills and a well-developed competence profile.

We want to recruit for our team people who are motivated with the wholesale sector and willing to develop their career nationally as well as internationally.

Our employees must have outstanding leadership skills, well developed analytic and strategic competences, be result, customer and market oriented, open to change, have social and intercultural skills and share our vision of the business and core values.

If i want to become part of your company, which steps should i follow? Whom should i send my application to? Which are the deadlines?

You can send your application through our web site anytime: www.makro.es.

Mary Kay www.marykay.es

MARY KAY®

Irresistible products. Positive community impact. Rewarding opportunity. For 50 years, Mary Kay has offered it all. With 3 million Mary Kay Independent Beauty Consultants and \$3.5 billion in global annual wholesale sales, Mary Kay is a top beauty brand and direct seller in more than 35 markets around the world. Discover what you love about Mary Kay at marykay.es

WHICH STUDENTS' PROFILES ARE YOU INTERESTED IN?

In Mary Kay we believe it is possible to worship your work. Whatever your profile might be, we offer attractive opportunities that may fit your creativity and initiative. In Mary Kay, we are aware that it is positive to do the right thing. Our mission is to enrich the lives of women, from those who belong to our independent sales force, to women and children in our area, and, as a matter of fact, it could change your life too. If you are looking for an opportunity that is challenging and rewarding, and also allows you maintain your work-life balance, Mary Kay is the place for you.

We conduct recruiting processes during the whole year, whether for internships or employment so you can submit your CV to rr.hh@mkcorp.com at any time. The HR team will review your application and get to you as fast as possible in case your profile matches any of our open positions. In Mary Kay we think that even more important than preparation or experience, is the personal adjustment to core values and culture.

REWARDING CAREER BENEFITS FOR LIFE

In Mary Kay, we don't only enrich the lives of women around the world, but we also help our employees develop their full potential through a variety of training, leadership and mentoring programs. These programs are conducted and driven by the spirit of excellence and full support.

Our employees also enjoy tangible rewards, such as a competitive benefits package and exciting awards and prizes based on performance. We never waste an opportunity to celebrate. Our employees celebrate birthdays, anniversaries, achievements and personal and professional milestones. Ours is a company where you actually recognize people. Mary Kay once said: "You can take away all of our assets, but if you leave us our people, we will manage to do it again, because people are our most important asset."

WHY DOES YOUR COMPANY PARTICIPATE IN THE IE CAREER FAIR?

We want people achieving their goals and fulfilling their expectations. While walking through the halls of any of the offices of Mary Kay in the world, you can experience an atmosphere of teamwork and respect, where labor relations are based on trust, honesty and kindness. We would like you to take part of the Mary Kay family.

Mondelez Internacional

www.mondelezinternational.es



COMPANY PRESENTATION:

Mondelēz International is one of the world's largest snacks companies, with global net revenues of \$35 billion in 2014. Launched on Oct. 1, 2012, following the spin-off of our North American grocery operations to shareholders (old Kraft Foods), Mondelez International is a new company in name and strategy. Our dream is to create delicious moments of joy in everything we do. Our 110,000 employees support this dream by manufacturing and marketing delicious food products for consumers in more than 160 countries around the world. We are the world's pre-eminent maker of snacks, holding No. 1 position globally in Biscuits, Chocolate and Candy as well as the No. 2 position in Gum. In Iberia, we are one of the ten biggest FMCG company, operating in 4 categories: Biscuits, Gums&Candies, Chocolate and Cheese&Grocery, through well-known brands such as Oreo, Milka, Trident, Halls, Philadelphia, Chips Ahoy!, LU, Fontaneda, Royal, Toblerone, Suchard and more.

PROFILES WE ARE INTERESETED IN:

It takes great people to make great brands. Our diverse employees around the world are the reason we succeed! In Mondelez International we don't mind your age, gender or nationality...our human staff is different because our customers are different too! We look for students with high motivation and learning oriented. Proactive, responsible and good team player. High English level and geographic mobility. Enter our web page <http://careers.mondelezinternational.com>, and send us your cv!

NH Hotel Group www.nh-hoteles.es

NH | HOTEL GROUP



NH Hotel Group is one of the top 25 chains in the world and one of the main ones in Europe. NH Hotel Group operates almost 390 hotels with around 60,000 rooms in 28 countries across Europe, America and Africa. The Company stands out in quality both as regards to services and facilities, with carefully thought out decoration, intended to please all tastes and making the guest feel comfortable. NH Hotel Group establishments are equipped with the most advanced technology to facilitate communication, work and entertainment for its clients. The gastronomy is another priority for hotels in the Chain, offering guest first-rate cuisine. NH Hotel Group and well-known chefs such as Paco Roncero have created pioneer spaces within the hotel sector. As a patron of the arts, NH Hotel Group feels especially honored to count on the support of Mario Vargas Llosa, winner of the Nobel Prize for Literature, in the short story contest named after him. NH Hotel Group is a responsible company in the Tourism industry. The Chain offer hotel services which anticipate present and future needs of both our internal and external stakeholders (Employees, Clients, Shareholders, Suppliers, Environment, etc.), the communities where we operate and future generations with maximum attention to detail and efficient and sustainable solutions. The Company is listed on the Stock Exchange of Madrid.

Which students' profiles are you interested in?

Undergraduates and master students from a wide variety of degrees. For those who want to start their career, we offer the opportunity to join our internship program in the company's Headquarters in Madrid. For those in search of professional experience, there are also entry level positions which selection processes are carried out throughout the year. A fluent level of English will be requested for any position (any other european language is highly valued: French, German, Dutch, etc).

What steps should I follow to be considered for opportunities at your company?

Candidates who are interested can send us their CV through NH JOBS <https://job.nh-hotels.com>. Year-round selection processes (internships or contract) are carried out in all countries where we operate, both in central service offices and hotels. You can also follow us on our LinkedIn profile

Odgers Berndtson Management Consultants

www.odgersberndtson.com

Odgers Berndtson Management Consultants is a Spanish Management Consultant company with more than 50 consultants working in both sides of the Atlantic. Odgers Berndtson was founded in 1965 and its business consulting division was founded 5 years ago and already has offices in Barcelona, Madrid, Lisbon and Lima.



OBMC works on different types of Business projects to make our clients our most important value. Our major focus has been the

implementation and execution of projects aimed at achieving and measuring results in basically 3 performance specialization areas:

- Economic optimization (profitability)
- Improvement of business management
- Strategy and corporate development

OBMC values require professionalism, excellence, positive attitude, motivation, and customer engagement.

Which students' profiles are you interested in?

We are interested in every profile that combines our main values with an excellent academic background (Engineering, Business, Economics, Law) and international experiences, who are fluent at least in English and Spanish. We look for analytical candidates with skills such as:

- Creativity
- Passion for growth
- Daily looking for new challenges
- Non-stop thinkers
- Availability to work in different environments

What steps should I follow to be considered for opportunities at your company? Where should I send my application?

If you are a "team player" who would like to be part of OBMC, send your CV including a list of all employment, duties performed, and other interesting experiences to the following e-mail address: carreras.profesionales@obmc.es. Our recruitment process includes up to 3-4 interviews with seniors, managers and partners who will want know about your background and experiences, while they ask you to solve a few Business cases to see how your skills match with our values.

Orangina Schweppes

www.oranginaschweppes.com



In **Orangina-Schweppes Group** we are specialists in manufacture, distribution and sale of soft drinks.

Our portfolio is made up of more than 20 brands, which make us leaders of still fruit drinks market in Western Europe. Our most known brands in Spain are Schweppes, La Casera, Trina, Sunny Delight, Vida and Pulco. The key to success of our brands is the strong cultural link they have to the country where they have been created in.

Orangina-Schweppes is part of the Japanese multinational Suntory Group. We divide our Company in several Business Units: Iberia, France, Belgium, The Netherlands and UK.

With around 3.000 collaborators, our products are sold in over 60 countries in all the continents.

As a key player in the beverage industry, our ambition is to contribute positively to the society. We naturally dare to use our unique spirit and energy to stimulate positive and sustainable lifestyles, getting involved in the nutritional, environmental and social issues that affect our society.

WHICH STUDENTS' PROFILES ARE YOU INTERESTED IN?

We are mainly interested in graduates with master degrees in Business Administration, Marketing and Commercial Management. Sometimes, we also recruit Engineers for our factories in Toledo and Sevilla. It is essential to be fluent in Spanish and English; French will be a plus.

We look for team workers, entrepreneurs, proactive and innovative people who enjoy and are engaged with their job, because all of this is in line with Orangina-Schweppes values.

WHAT STEPS SHOULD I FOLLOW TO BE CONSIDERED FOR OPPORTUNITIES AT YOUR COMPANY? WHO SHOULD I SEND MY APPLICATION TO? WHAT ARE THE DEADLINES?

If you wish to join our professional team, you can send your CV and cover letter in English or Spanish to: recursos.humanos@os-group.com Please, specify the areas which you are interested in. Our Human Resources team will evaluate your profile and reply immediately to you.

P&G www.pg.com



P&G is the worldwide leader company in Fast Moving Consumer Goods sector. We design, make and commercialize products first quality to improve our consumers' life. Our Brand Portfolio includes H&S, Pampers, Pantene, Gillette, Ariel, Lenor and Mr. Proper, among a total of more than 200 brands worldwide.

P&G **looks for** last-year students, being the more valuable specialties Business Management, Economy, Superior Engineering, Law and Market Research, however other specialties will be also evaluated.

High English level is a must, as well as willing to develop in a multicultural atmosphere. We look for people who want to grow and have ability to adapt themselves and be a motor of changes, who want to join a great workplace and to whom have fun working comes together with an excellent performance every day.

The key of P&G's success is its people. We are a "build from within company", meaning we grow based on internal promotion. At any time of the year, we look for the best talent and offer the opportunity to become an Intern in any of our business areas (Finance, HR, Supply Chain, Sales, Product Supply, Marketing, Consumer & Market Knowledge, Communications, Information & Decision Solutions, Research & Development), with hiring possibilities afterwards.

The **Recruitment Process** starts always at www.we.experiencepg.com and has the following steps:

- 1) Create your personal account, fill in your data and attach your CV
- 2) Take the online assessments.
- 3) If successful, you'd be invited to our Office to take a Reasoning test and a 3-interviews panel.

Pernod Ricard www.pernod-ricard-espana.com



Pernod Ricard Winemakers

Leading Wine Innovation

Pernod Ricard is co-leader in the wine & Spirits sector worldwide, and has established itself as number one in the Premium segment.

Pernod Ricard Winemakers is the premium wine division of Pernod Ricard and boasts one of the world's diverse portfolios of premium wines – featuring brands such as

Jacob's Creek, Brancott Estate, Stoneleigh, Campo Viejo and Graffigna.

Our **Values** are a genuine source of competitive advantage:

- Entrepreneurial spirit
- Mutual trust
- Strong sense of ethics

With a decentralised way of working and a way of being based on our Conviviality **We are interested in profiles** for our Graduate Wine Ambassador Program 2016 Campaign, as well as young profiles for our Marketing Department.

Candidates requirements:

- A University degree
- A genuine passion for wine
- A willingness to live and work abroad
- A sociable, flexible, pro-active approach to your work
- Language skills

With a vision dedicated to 'leading wine innovation', we are committed to investing in the **future talent** of the wine industry through our new Graduate Program, a two-year opportunity which will give successful winemaking graduates the opportunity to:

- Work for a company rich in heritage with a strong focus in wine innovation
- Learn from some of the finest winemaking experts in the industry
- Develop your art of winemaking, whilst building your career
- Receive hands-on practical experience at multiple winemaking facilities and our headquarters
- Get a holistic view of the business, including Operations, Marketing and Sales
- Be involved in a cross-functional innovation project which will help develop your creativity skills and give you exposure to Senior Management
- Receive full training and a company induction
- Work directly with a mentor to support you throughout the program.

Our selection process consists of an online application including cv and presentation video, followed by interview with the HR team and an Assessment day where all our codi members are involved. The offer will be opened on the 14th September on our website.

Philip Morris www.pmi.com



PHILIP MORRIS SPAIN, S.L.

Philip Morris International Inc. (PMI) is the leading international tobacco company, with six of the world's top 15 international brands, including Marlboro, the world's best-selling cigarette brand.

Our goals are to provide high quality and innovative products to adult smokers, generate superior returns for shareholders, and reduce the harm caused by smoking while operating our business sustainably and with integrity.

Our international and local brands are sold in more than 180 markets. We have the industry's strongest and most diverse brand portfolio, led by Marlboro, the world's number one selling brand, and L&M, the third most popular brand. Overall, we have six of the top 15 international brands in the world, with the exception of the People's Republic of China.

Our People

Our employees are one of our greatest strengths and the key to our success as a company. Our diverse global workforce of more than 82,000 employees speaks more than 80 languages and hails from all corners of the globe. We aim to attract, motivate and retain the best global talent. We support our employees through individual development and career management programs that recognize potential and reward achievement. Learn more about starting a career at PMI.

Which students' profiles are we interested in?

Philip Morris looks for the best talented candidates to work and develop international careers in our company. We are mostly recruiting candidates with potential to grow in different functions such as: Sales & Marketing, International Procurement, Finance or Human Resources. If you are interested in any other area and want to join us, we might have opportunities available for you.

If you are a professional with a Bachelor and/or Master degree, you are fluent in English and you are looking for continuous challenges in a multicultural environment, we are looking forward to receiving your application.

What steps should I follow to be considered for opportunities at your company? Who should I send my application to? What are the deadlines?

If you are interested in joining Philip Morris International, please visit the Career Section on <http://www.pmi.com/eng/careers/pages/careers.aspx> and send us your CV online. As we are continuously posting new opportunities, you can also submit your preferences in our Job Alerts section in order to receive an email as soon as PMI posts a job that matches your criteria.

Philips <http://www.philips.es/>

PHILIPS

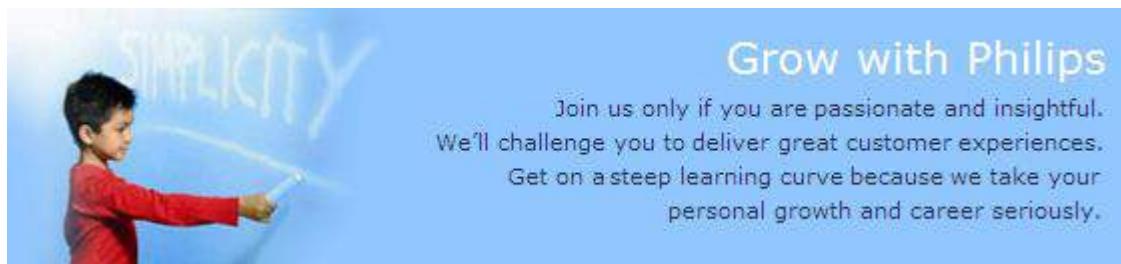
Royal Philips is a diversified technology company, focused on improving people's lives through meaningful innovation in the areas of Healthcare, Consumer Lifestyle and Lighting. Headquartered in the Netherlands, Philips posted 2012 sales of EUR 24.8 billion and employs approximately 114.000 employees with sales and services in more than 100 countries.

Health Systems

As a global leader in health care, we are guided by the understanding that there is a patient at the center of everything we do. Our Healthcare business is organized around 4 strategic business groups: Imaging Systems, Patient Care & Clinical Informatics, Home Healthcare Solutions, and Healthcare Transformation Services

Personal Health

At Consumer Lifestyle we are delivering on Philips' vision to make the world healthier and more sustainable through innovation. Our investment in innovation and local business creation enables us to deliver a stream of locally relevant, meaningful innovations. We focus on the following areas of business: Health & Wellness, Personal Care, and Domestic Appliances.



We are interested in profiles such as Engineers, Sales & Marketing, recently graduate or with a few years' experience.

Candidates requirements: - Academic background (Engineering/Business/Commercial) / Fluent English and Spanish / Interested in Sales Area / Digital Marketing).

We are looking for young people with initiative, willing to learn and to grow in a leading company with a strong focus on our customers, delivering results and inspire by example.

We look for Talent, and that is the reason why we expand our recruiting process throughout the year.

If you want to be part of our Company **submit your CV** to the following address:

<https://philips.taleo.net/careersection/2/jobsearch.ftl?lang=en>

PSA Peugeot Citroën

<http://www.psa-peugeot-citroen.com/en>

The logo for PSA Peugeot Citroën, featuring the text "PSA PEUGEOT CITROËN" in a bold, sans-serif font. To the right of the text is a stylized graphic element consisting of a blue triangle pointing right and a red triangle pointing left, meeting at a vertical line.

The PSA Peugeot Citroën Group is created by the merger of Citroën S.A. and Peugeot S.A. Automobiles Peugeot and Automobiles Citroën become wholly-owned PSA Peugeot Citroën subsidiaries.

PSA Peugeot Citroën carries out a worldwide expansion strategy. The automotive Group expands on high potential markets while maintaining its investments and production in France. Present in 160 countries, PSA Peugeot Citroën has been the automotive Group filing the most patents in France, across all sectors of industry, for the eighth consecutive year.

Overview

With three World-renowned brands, Peugeot, Citroën and DS, the Group sold over 2,9 million vehicles worldwide in 2014, of which 42% were sold outside Europe.

Strategy

The PSA Peugeot Citroën's strategy is based on the 'Back in the Race' plan with four business objectives : 3 brands with a global presence, a global core model strategy, profitable international growth and competitiveness. This plan presented in April 2014 by Carlos Tavares, Chairman of the PSA Peugeot Citroën Managing Board, explains the roadmap for 2014-2018

SAICA www.saica.com

SAICA is a family owned Spanish company and is a world leader in the production of lightweight corrugated containerboard from recovered paper. The company currently employs over 8,000 people in Spain, France, Portugal, Italy, Ireland and the UK, distributed in the three main divisions: paper manufacturing (PAPER), integrated waste management (Natur) and packaging solutions. Saica has an annual turnover of 2.2 billion Euro.



Job Oportunities

The Company's strategic plan anticipates a significant growth in coming years, with a large number of professional development opportunities and become part of innovative projects.

Internship Opportunities

Would you like to gain some practical work experience before completing your studies?

Through "SAICA INTERNSHIP PROGRAM" you will have the opportunity to continue your training and use this as part of your first work experience, and take part in business projects that will give you both practical knowledge and experience, as well as a chance to lay the groundwork for your professional career.

At Saica's Internship Program you will have the opportunity to:

- Be a part of one (or more) business teams
- Assume responsibilities from the beginning
- Put in practice what you have learnt in your studies
- Joins us, there are no limits for you!

Saica Graduate Program

With the aim of having a pool of people with potential to develop their talent, Saica has created the "SAICA GRADUATE PROGRAM", an intensive development program whose main objective is to recruit, select, train, motivate and develop the Group's future managers.

This is a fantastic opportunity for a graduate to build an exciting and challenging long term career. We offer the opportunity to be part of an ambitious project, with the possibility of combining professional career and knowledge of innovative projects within a market leading organization with a European- wide presence and where the greatest strength lies in the quality of our people.

In 2016, there are provided more than 50 new vacancies at different countries and departments (Comercial/ Marketing, Logistics, Human Resources, Administration, etc).

If you are a team player, have a good level of languages and international mobility, SAICA can offer unrivalled career development opportunities to the right candidates, there are no limits for you!

Samsung www.samsung.com

SAMSUNG

Samsung Electronics Co., Ltd. is the global leader in consumer electronics and the core components that go into them. Through relentless innovation and discovery, we are transforming the worlds of televisions, smartphones, personal computers, printers, cameras, home appliances, medical devices, semiconductors and LED solutions. We employ 206,000 people across 72 countries with annual sales exceeding US \$143.1 billion. Our goal is opening new possibilities for people everywhere.

Samsung Europe

Samsung Europe comprises 17 divisions (subsidiaries) across Europe that represent circa \$32 bn. in sales. It has recently become the leading Consumer Electronics brand in the region in terms of recognition and most preferred by consumers. However, the ambition on the business is to become THE leading Electronics brand and to double its turnover by 2020.

In the pursuit of global excellence, we are continuously looking for dynamic new leaders for the digital age of the 21st Century. Imagine a career working for a company who is passionate about its people. It is our people that make Samsung the leader in diverse marketplaces and the market innovator that drives technology. At Samsung Electronics, our products, our people and our approach to business are held to only the highest standards so that we can effectively contribute to a better world.

Our careers website:

<https://careers.eu.samsung.com/careers/svc/app/viewSearchJob>

Sandhills East LTD www.sandhillseast.com



Company Description: Sandhills East is a stable, proven company with a highly successful product that we have been distributing in the European market for over 10 years. With international offices in the United Kingdom, Luxembourg, Madrid, Australia, and the USA.. Our Marketbook publication is a product of Sandhills Publishing Company USA established in 1978 and now employing over 600 employees that serves for buyers and sellers of the agricultural, construction and trucking equipment industry. With over ten years' presence in the European market Sandhills East continues to grow at an exciting pace.

Profiles Sandhills East, Madrid is seeking professional, competitive, self-motivated sales representatives who are hungry for large income potential with a successful, results-driven company. Sandhills East currently has open territories in Spain and Italy working with our MarketBook publication out of our Madrid office.

Responsibilities include, but are not limited to:

- Prospect potential customers in the trucking, construction, and agricultural equipment industries and sell advertising and Sandhills hosted cloud-based services.
- Continue to service customers after the initial sale and build a long term business relationship to continue to drive results for the customer.
- Travel to visit with clients on a regular basis.
- Large income potential with a fixed salary, unlimited commissions and travel bonuses.
- Personalized 3-6 month training program to pave the path to success including a mentor program with an experienced sales representative.
- Fluent in Spanish/French/German/Italian/Dutch - Advanced understanding of English language - Bachelors or 2-3 year degree - High level of self-motivation and work as a team player.

How to Apply: Complete online application in English at www.sandhillseast.jobs. Contact – Ms Graciela Ramirez/ Ms Hannah Wild careers@sandhillseast.es / +34911237721.

Securitas Direct www.securitasdirect.es



Securitas Direct is the European market leader in monitored 'smart alarms' delivering outstanding service to over 1.8 million customers with a team of more than 9,000 employees.

We operate in 13 countries across Europe and Latin America. Looking ahead, we want to continue to accelerate our growth by offering the best security solution to residential families and small business owners with the strongest brand in the industry.

We invite you to be part of a leading company in the sector, whose position focuses on innovative technological solutions, connectivity systems and customer experience.

Work with us, work in SECURITAS DIRECT.

We can resume **our values**:

- Agility, flexibility, creativity and innovation in all areas of the company.
- Providing excellent quality at the best price.
- Marketing strategy based on consumer data.
- And, most importantly, the motivation and enthusiasm of all the people who work at Company.

We are looking for young people with initiative, forward to learn and to develop in a company with a strong focus on growth in the international market.

Our company is in continuous growth for this reason we want to provide young people with training and style.

We look for Talent, and that is the reason why we expand our recruiting process throughout the year. Our selection process consists of an interview with a Human Resources person, as a final step, an interview with the Area Manager.

If you want to form part of Company **submit your CV** to the HR Department to the following email: selección.talento@securitasdirect.es, specify the areas which you are interested in. Our Human Resources team will evaluate your profile and reply immediately to you. Our group website: <http://www.securitasdirect.es/alarma/rrhh/>

Email: selección.talento@securitasdirect.es

SEUR www.seur.com

SEUR has consolidated itself as a benchmark company in the urgent transport market in Spain and Portugal. Given that it has international operating capacity, the company makes deliveries in 230 countries worldwide, thanks to the network of its strategic business partner, GeoPost.

Backed up by more than 70 years of experience and recognized by Superbrands as a brand of excellence, it is made up of 6,300 employees, more than 1,000 shops, has a fleet of 3,500 vehicles and 1,200,000 clients, with an excellent satisfaction rate. SEUR bases its development in a range of quality services which are adapted to different sectors, always involving innovation, and which currently go hand-in-hand with three strategic cornerstones: internationalization, e-commerce and added-value logistics. As part of its digital strategy, it has developed a pioneering sales portal www.seur.com, which enables the online purchase of transport services and manages its social networking presence, providing another avenue of service.

SEUR has strengthened its CSR policy and has become the benchmark operator in Sustainable Mobility following the incorporation of alternative fuel vehicles, efficient driver training and optimization of delivery routes. Furthermore, the company manages its social actions through the SEUR Foundation, the main objective of which is support logistics, in particular, support and protection of children and young people.



WHICH STUDENTS' PROFILES ARE YOU INTERESTED IN?



SEUR is looking to take on students and professionals from a range of areas: Economics and Finance, Business Administration, Law, Research and Marketing, Communication, Human Resources, Industrial Engineering, IT, Operations and Logistics. MBAs and postgraduate qualifications in any of the company's operational areas are highly valued, along with excellent English skills.

SEUR is your choice if you are a talented, innovative person, capable of bringing real value to the business, with a clear focus on achievement, who enjoys working in teams in a climate of trust and collaboration.

FOLLOW TO BE CONSIDERED FOR OPPORTUNITIES AT YOUR COMPANY? WHO SHOULD I SEND MY APPLICATION TO? WHAT ARE THE DEADLINES?

If you are interested in learning more about us and joining the SEUR team, we recommend you visit our website <http://www.seur.com/trabaja-con-nosotros.do>. Here you can send us your résumé and find out further information about working with SEUR.

Follow us on Twitter and stay informed of our job offers. <http://twitter.com/SEUR>.

The Kraft Heinz Company www.heinzcareers.com



H.J. Heinz Company and Kraft Foods Group have completed the merger, becoming the 3rd largest food and beverage company in North America and the 5th largest in the world. Like our passion for developing great foods, we are also dedicated to the development of great leaders. KraftHeinz is looking for candidates who're seeking an exciting leadership career with KraftHeinz. You will contribute to our future – the next chapter in our incredible legacy – our dream. You will be part of our shared journey TO BE THE BEST FOOD COMPANY, GROWING A BETTER WORLD.

Profile - Basic Qualifications:

- University Related Qualification equivalent to Upper Second-Class Degree or above
- Structured thinking
- Ambitious – focused on getting things done
- Winning mentality

What else do we need from our talent;

- **Ownership** – Thinks and acts like an owner
- **Intellect** – Data driven insights and results. Simplifies and Solves
- **Intensity** – Proactive and self-driven to add value
- **Courage** – Thinks big makes bold choices
- **Engages** – Attracts, retains, motivates talent
- **Learning Agility** – Potential to work in any Function
- **Delivers** – Output metrics as the ultimate measure

Summary Application Process:

- CV Selection
- Video Screening – candidates need to answer a few questions on video
- SHL test – online ability test
- Skype Interview - competence based Skype Interview
- Assessment centre – at one of our European offices

We're looking for talents across Europe to be based at our offices across Europe. Candidates need to apply via our website and need to submit their CV and application letter.

Tourico Holidays www.touricoholidays.com



For 21 years, Tourico Holidays has been a growing global travel brokerage company and is now the largest travel wholesaler in the US and one of the largest in the world.

Since that initial investment 21 years ago, Tourico Holidays has grown into a \$1+ Billion company. From one office in Sanford, Florida, we have expanded to 30 locations worldwide in 5 continents with 650 employees and counting. Today, we provide support to 4,900 clients across 100 countries, using the most innovative technology in the business-to-business travel arena.

We match demand with a robust travel supply spanning 4,500 destinations globally. Our growth year to date is an astounding 42% and we receive 160 million searches a day.

Achievements and Awards

- Tourico Holidays Becomes First Travel Wholesaler to Pre-Buy Activities & Attractions. Tourico Pre-Purchases Ancillary Products in Bulk to Offer Heavily Discounted Rates.
- Tourico Holidays Announced New Multi Billion Dollar Commitment with Hyatt around the globe
- Tourico Holidays today partners with Accor Hotels that allows for the company's portfolio to be distributed through the worldwide travel wholesaler.

2015: Tourico Holidays named for the 4th time to the Inc 5000 list of the fastest-growing private companies in America.

2012: CEO Uri Argov wins HSMAI Top 25 Extraordinary Minds in Sales & Marketing Award.

2003: Inc. Magazine names Tourico Holidays to the "Inc 500" list identifying Tourico in the top 10% of fastest growing private companies in the US.

Future of the company

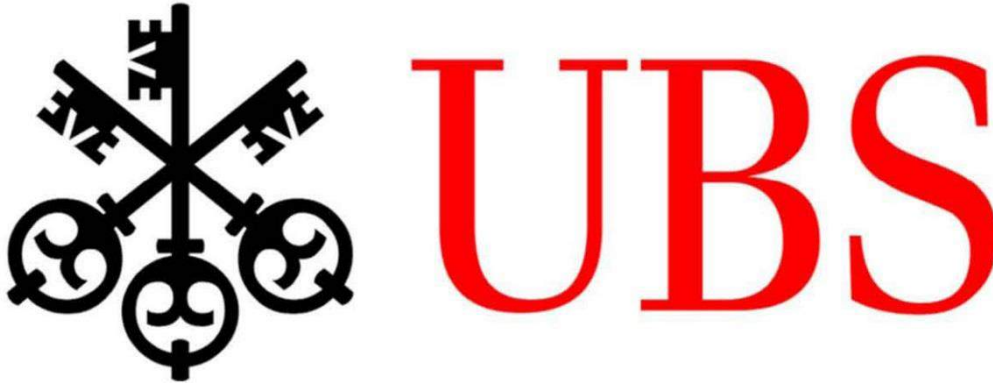
With dynamic market environments, Tourico Holidays has been experiencing rapid growth. In the mid-2015, we opened a new office in Shanghai, China. As a part of aggressive expansion plan, we plan to open 10 more offices in both Asia and Europe this upcoming year.

In the next 12 months, a 600% growth in ExclusiveDeals is planned for North America, backed by an additional \$1.5 million investment in structure and resources.

Tourico Holidays offers a wide range of opportunities in multiple locations such as: Field Sales Manager, Product Specialist/Manager, Sales Specialist/Manager, Sales Analyst.

About the recruitment process: <http://thtravelacademy.com/recruitment/>

UBS www.ubs.com



UBS provides investment banking, asset management, and wealth management services for private, corporate, and institutional clients worldwide and is present in all major financial centres worldwide, employing 60,000 across more than 50 countries.

UBS aim for excellence in all we do, and this begins with our employees. It is fundamental to our continued success that we recruit highly talented individuals, support their ongoing development, and leverage their skills to meet our clients' evolving needs.

We look for people with intelligence, integrity and drive. People with experience, or are eager to learn. People who are able to do good things for our clients, make a positive impact on our business, and help us as we continue to transform our firm.

Interested in Investment Banking? Or how about, Technology, HR, Risk or Operations? At UBS, a world awaits. We offer a wide range of programmes with opportunities to achieve success across many disciplines. So come along and get to know us.

We take pride in attracting a wealth of diverse backgrounds into our career possibilities. Wherever you are in your academic career we offer programs for everyone. From first year Insights and Horizons, through to Summer Internships, Industrial Placements and Graduate Opportunities. Not an economics or business major? Don't worry - as long as you have drive and creativity there's a position here to inspire and challenge you.

The application process will include a mixture of activities, including an application form, online tests, interviews and assessment centres. Apply online at ubs.com/graduates

Uniclo www.uniqlo.com



LifeWear

UNIQLO is a modern Japanese company that inspires the world to dress casually.

UNIQLO has enjoyed strong growth by offering high-quality casual wear at reasonable prices based on its SPA (Specialty Store Retailer of Private Label Apparel) business model, which spans product design, manufacture, distribution and retail.

Part of the Fast Retailing group, Uniqlo is truly determined to achieve the goals in the group's mission statement: "Changing clothes. Changing conventional wisdom. Change the world." and to become the #1 Retail Apparel Group in the world.

Our UNIQLO Manager Candidate Program (UMC) will prepare you to take on many roles as an innovator, a talent developer, a problem solver, and above all, a business leader. As part of this program, you will join a group of passionate peers and undertake an intensive one year training program designed to build the skills and experiences necessary to become an effective Store Manager, able to run a business generating millions in sales.

Top Candidates Will Have:

- Minimum a Bachelor's Degree
- Flexibility for work schedule
- Strong leadership potential
- Passion for customer service
- Global thinking
- Ability to lead by example
- Analytical and intuitive mindset to drive innovation
- Attention to detail
- Team player mentality
- English fluent + a second European language (preferably Russian, French, German, Dutch, Spanish)
- Flexibility for traveling and relocating throughout Europe

To apply :

Please visit our career website: <http://www.fastretailing.com/employment/>

In case of technical issues with the application process, please do not hesitate to send an email to: UMCEurope@fastretailing.com. *Because of the large number of applications that we receive every day, please note that we will only answer to technical issues requests. Thanks a lot for your understanding.*

UPS www.ups.com



UPS® is a global leader in logistics, offering a broad range of solutions including the transportation of packages and freight, the facilitation of international trade, and the deployment of advanced technology to more efficiently manage the world of business. With its wide array of services to more than **220 countries and territories**, UPS delivers over **18 million packages every day**. **Global revenue for 2014 was \$58.2 billion** on a total **annual volume of 4.6 billion packages and documents**.

UPS provides the chance to work for a multinational and multicultural company.

We offer extensive professional development for new graduates.

UPS is strongly committed to the satisfaction and success of all our employees. We offer attractive and competitive salaries and benefits. UPS Management Trainee Program offers graduates a unique opportunity to continue their professional training getting real-world experience in one of the major leader Logistic and Transport company.

Possibility of a professional development in a national and international environment.

We are interested in profiles for Sales, Operations, Industrial Engineering an Finance, recently graduate.

Candidates requirements: - Fluent English and able to be relocated.
We are looking for young people with initiative forward to learn.

If you want to forma part of our company submit your CV to the HR Department to the following email: rhspain@ups.com, specify the areas which you are interested in.

Repsol www.repsol.com/

Repsol is an integrated global energy company with extensive sector experience. We carry out Upstream and Downstream activities across the world. Our company is comprised of more than 27,000 employees of 80 different nationalities, working in 40 countries.



The company has exploration and production projects and refining assets that are among the most efficient in Europe. Over the last five years Repsol has spent more on exploration per barrel produced than any of its competitors. This has resulted in a world-class average reserve-replacement ratio and innovation in every area, from exploration and reserve modeling to the development of advanced fuels and lubricants.

We are concerned with people's well-being and the economic growth of society which is why at Repsol we contribute to building intelligent and sustainable long-term energy solutions with talent, effort, and enthusiasm. This is always done using processes that meet the strict regulations on safety and respect for the environment. Our way of doing things is based on our corporate values that bring us together and motivate us to work respectfully and ahead of schedule. Furthermore, we help our employees achieve their professional goals by offering long-term development opportunities in a unique work environment.

The company continuously aims to recruit the best professionals

What we look for:

- We are constantly searching for enthusiastic professionals who wish to learn, contribute, and innovate in their daily routine and who consider diversity as an opportunity for growth.
- Not only do we look for professionals with experience, but also for new professionals and students.
- As an integrated energy company, we have professionals from the commercial, industrial (refining and chemical), and exploration and production areas as well as from the corporate areas that support these fields.

What we offer:

- A way of doing things based on our corporate culture and all of our values: responsibility, integrity, flexibility, transparency, and innovation. The ability to think ahead is key to decision making and respect is essential in our daily activities.
- We help our employees perform to the best of their ability and achieve their professional goals. To accomplish this Repsol strives to provide opportunities for long-term development. These opportunities cover the needs of the business and the employees.
- We also offer a unique work environment where over 80% of our employees feel proud to be a part of Repsol.

If you are interested in being part of our project, please submit your CV through [Repsol's Web Site](http://www.repsol.com/) where in addition to providing your information, you can check and apply to vacancies.

Santander <http://www.santander.com>



Santander is a retail and commercial bank listed in Madrid and on the NYSE, among others, with a market capitalization of ~€90bn, total assets of €1.2 trillion and a capital base of ~€88bn. In 2014 the Bank achieved a net attributable profit of €5.8bn. The bank has a unique model and franchise to compete in the global retail banking landscape.

Simple, Personal & Fair embodies how all Santander's professionals think and operate, and represents what our customers expect of us as a bank. It defines how we conduct business and take decisions, and the way in which we interact with customers, shareholders and society.

Simple, Personal & Fair is the key to becoming the go-to bank for our customers and the top employer for our staff.

- We offer an open-door service to all customers, providing simple, easy to understand and uncomplicated products.
- We use clear, concise and understandable wording.
- We enhance our processes every day; streamlining processes and eliminating unnecessary steps for both customers and staff.
- We serve each customer separately through a personalized service, offering a range of products and services to enable each individual to decide what best suits their needs.
- We strive to ensure each of our customers feels special and valued.
- We remain faithful to our professionals and help them reach their potential and achieve their goals.
- We deal with our customers in a fair and equal manner, ensuring transparency and resolving any complaints as quickly and diligently as possible.
- We forge relationships that are beneficial to shareholders, customers, staff and the Bank alike because we understand that what is good for them is also good for the Bank.
- We are trustworthy, deliver on promises and take responsibility for the commitments we have assumed with customers.

We are looking for students not only from Business Administration or Law but people from all bachelor degrees interested on developing their professional careers in a global environment in one of the best Banks worldwide.

If you want to join our Group, submit your CV to us through our website:

<http://www.santander.com> → “Work with us” → “Santander Business Schools” → “View job listings” and then choose internships or full time employment.

Zurich www.zurich.com



ZURICH®

Why Zurich?

If you are searching for a place to start your career, Zurich is a leading financial services organization where you will have the opportunity to become an important member of a 60,000 strong team that cares for customers in over 170 countries. Zurich Spain received once again the Top Employer certificate 2015, a reward only granted to organizations that achieve the highest standards of excellence in employee conditions. The internship and recent graduate opportunities are a great way of gaining experience in our multinational company.

What we offer

We offer various internships and recent graduates opportunities within different key areas of the business.

A junior role with Zurich gives you a real job with real responsibility. You'll receive hands-on, real-world work experience that will help prepare you for the next step in your career.

What we look for

We're always looking for new graduates who can bring ambition, hard work, will, passion, knowledge and creativity to different business areas within the organization. We're an international company, so a good level of English is also necessary.

It's your turn – do you accept The Challenge?