



Career
Management
Center

IMBA TALENT FORUM 2015

**TOP COMPANIES WILL COME
AND MEET YOU!**

**DON'T MISS THE
OPPORTUNITY TO
MEET POTENTIAL
EMPLOYERS**

WHEN

TUESDAY OCTOBER 6TH
FROM 14.00 TO 18.00

WEDNESDAY OCTOBER 7TH
FROM 10.00 TO 14.30 AND 16.00 TO 19.00

THURSDAY OCTOBER 8TH
FROM 14.00 TO 18.00

WHERE

MADRID CAMPUS
MARIA DE MOLINA, 31 BIS

LOOKING FOR TALENT? WE HAVE IT!

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Accenture <https://www.accenture.com/es-es/>



At Accenture Strategy, you will work closely with the world's top organizations and leverage Accenture's expertise in these areas to develop strategies that turn your ideas into actions. As part of the 8,000+ Accenture Strategy professionals in our global community, you'll provide actionable insights to clients, helping them address priority C-suite issues with strategies they can execute with speed and at scale. Our deep understanding of our clients' industries and our global perspective on progressive business ideas and emerging technologies enables us to drive and deliver transformational change.

Your Role: Strategy Analyst

The opportunities to make a difference within exciting client initiatives are limitless. Some of your day-to-day responsibilities will be:

- Structure and perform analysis and primary research that address business issues and generate insights about client and industry business performance improvement
- Develop business cases and plans that are detailed, actionable and reflect Accenture Strategy's deep industry, IT and business process acumen.
- Present at team and client meetings, and determine the most practical way to drive lasting results based on your insights.
- Assist our clients to build the required capabilities for growth and innovation in order to sustain high performance.
- Help clients understand leading-edge technology capabilities and the transformational impact they may have on their business.

Candidates requirements:

- Bachelor's degree.
- Team player and naturally collaborative.
- Excellent interpersonal and communication skills.
- Outstanding academic track record.
- Strong quantitative and analytical skills, understands complex issues, excels in conceptual and creative problem solving.
- Digitally savvy; curious and passionate about technology.
- Natural leader; easily establishes trust-based relationships.
- Driven; enjoys a challenge, proven ability to adapt and remove obstacles to achieve results.

If you want to form part of Accenture Strategy visit www.incorporate.accenture.com and apply to our available positions. For Analyst in Strategy, please search "Titulados sin experiencia" in Madrid or Barcelona. Please indicate the reference: FE-IE16

Aje www.ajegroup.com



AJE is one of the largest multinational beverage companies, with presence in over 25 countries in Latin America, Asia and Africa. The company works with a team of over 15,000 direct and indirect employees. With the firm commitment to “democratize consumption”, AJE focuses on facilitating access to high quality products at a fair price to new consumer groups. AJE is the fourth most company in the soft drinks category with most sales and the third in the carbonated category with most sales in the countries in which it operates (source: Annual Canadian Soft Drinks – Wisdom – 2013).

In addition to its flagship brand Big Cola, its product portfolio is complemented with brands like Cielo, Pulp, Sporade, Volt, Cool Tea and BIG Fresh in the categories of purified water and juices, as well as hydrating energy drinks, ready to drink teas and carbonated beverages.

Our corporate are: **ENTREPRENEUR** - Our efforts are reflected in what we do and how we do it. As Entrepreneurs we look at the world in a different, innovative way. **Where others see problems, we see opportunities.**

DREAMER - We believe in people who dream and imagine a better world, and together we will succeed in creating one.

PASSION - We are a company that shows energy, courage and enthusiasm in everything we do.

CHALLENGER - Our job is to do what others consider impossible.

BROTHERHOOD - We are united by a common goal: “**Prosperity for all**”.

Success Profile:

We are always looking for people from all careers, with different backgrounds all around the world. Key for success:

- Solid Experience in Sales, Marketing, Finance and Administration, Human Resources, Supply Chain.
- Multicultural background, fluent in English.
- Strong people skills: Leadership, Innovation, Problem solving, Result oriented, Adaptability
- Leaders who can inspire and empower people.
- Team players

Learn more at: www.ajegroup.com
Apply at: <http://www.ajegroup.com/careers/candidate/>

Alfa Consulting www.alfaconsulting.com



Alfa Consulting is a business consulting firm which specializes in the design and implementation of improvements in operations. We collaborate with our customers to design and implement solutions for change that ensure improved operations and results.

DO YOU WANT TO WORK HERE?

Ten reasons for joining Alfa Consulting

1. **Develop a career that goes beyond consulting.** The training, experience in implementing changes and project leadership will always be useful to you.
2. **Think of solutions, implement them and measure their impact.** Get the satisfaction of seeing the result of the actions you promote and their impact on the profits of our customers.
3. **Work with the most qualified colleagues.** Alfa Consulting goes to the best business schools to recruit the best professionals: Work with a young, dynamic team that shares your interests and concerns.
4. **Work in consulting with enthusiasm,** seeking a balance between your personal and professional life. We offer a friendly working environment compatible with high performance. We encourage initiatives that ensure personal and professional balance.
5. **Work with leading companies.** Our customers are major national and international companies, leaders in their sector.
6. **Boost your career.** You can work with companies from different sectors and carry out different types of projects. Furthermore, as the consultant, you have a direct line with the customer at all levels.
7. **Share our corporate values** based on respect, proximity, personal development and creating value for our customers.
8. **Obtain international experience.** Work with leading companies in different booming markets. Integrate in different cultures and teams.
9. **Aspire to a career as consultant.** At Alfa Consulting we help you develop a solid career in the field of consulting. The tutor you are appointed will guide you and help you grow.
10. **Feel your work is appreciated with a competitive salary.** At Alfa Consulting we reward the hard work and dedication of our employees with an attractive financial offer.

Amadeus <http://www.amadeus.com/>

AMADEUS

Amadeus provides the technology which keeps the travel sector moving - from initial search to making a booking, from pricing to ticketing, from managing reservations to managing check-in and departure processes. Our ambition is to facilitate the entire travel journey from door-to-door, in the process improving the travel experience for hundreds of millions of people every year.

Madrid Headquarters offers a wide range of opportunities for our areas such as Distribution, Finance, Strategy, Legal, Information Technology, Business Processes, Sales and Purchasing, HR, Marketing, R&D- Research and Development, Business Intelligence, Big Data, Communications and Branding areas. They all work together to make Amadeus run smoothly.

Employees at Amadeus have the opportunity to **work at international jobs** in the travel industry around the world. **Amadeus careers** give candidates the **chance to advance professionally** and make a name for themselves in the global job market.

Whether you are looking for a permanent position, for an internship to complete your studies or a work experience as a recent graduate (work experience contract according to the Spanish legislation), Amadeus Madrid Headquarters is one of the best place to start your international career with.

How to apply

All applications have to be submitted through our website: www.amadeus.com/careers

Amazon www.amazon.com



Are you looking to become a big leader in a Fortune 100 company where you can manage people, process, and technology in one of the world's leading logistics, supply chain, transportation, and fulfillment operations? If the answer is yes, then the Amazon Pathways Leadership Development program may be right for you.

Talented individuals are crystalized into great leaders through crucible experiences - extreme leadership challenges that result in life changing lessons and drive people to accomplish great things. The Amazon Pathways Leadership Development program is looking for high potential graduates who are ready for challenges worthy of building Amazon's next General Managers, Directors and VPs.

A Pathways candidate begins as a front-line manager in our Fulfillment, Customer Service, or Transportation network. As front-line managers, you will lead a team of 50-100 right away, while mastering the tools, processes and operations culture that have created Earth's most customer centric company. You'll have a chance to take on progressive assignments specifically designed to test your leadership and analytics capability. Our Pathways program is designed to be a fast track to leadership and we provide the support to help you get there.

Within 3-4 years of starting the program, many Pathways participants say they have gained the leadership experience twice that of their peers from the same class. For over 10 years, the Amazon Pathways program has attracted innovative, talented leaders who are now highly influential Senior Leaders and Executives in critical areas of Amazon's business, in locations all over the world. Join us as we continue to make history.

Opportunities available across the EU in the UK, Ireland, France, Germany, Spain Italy, Czech Republic & Poland, as well as India, China, Japan and the US

Avon www.avon.com

A V O N

the company for women

Avon is the company that for more than 125 years has stood for beauty, innovation, optimism and, above all, for women. Avon, with nearly \$9 billion in annual revenue, has products that are sold through 6 million active independent Avon Sales Representatives worldwide. Avon products include color cosmetics, skincare, fragrance, and fashion and home, featuring such well-recognized brand names as Avon Color, ANEW, Avon Care, Skin-So-Soft, and Advance Techniques.

- Our Vision is to be the company that best understands and satisfies the product, service and self-fulfilment **needs of women globally**
- Over **32.000 employees** worldwide
- Creates and sells products to **tens of millions of customers** every day
- Globally, Avon fund-raising product sales have raised **\$400 million** to combat breast cancer and domestic violence since 1992.

Since 1966, **Avon Spain** commercializes cosmetics and complementary accessories for woman and our teams in our headquarters in Madrid give service to several markets in the EMEA region.

WHICH STUDENTS' PROFILES ARE YOU INTERESTED IN?

We are looking for active candidates highly result- focused and flexible to work in a multicultural, multinational and dynamic environment. Candidates that share the values of the Company: **Trust, Respect, Belief, Humility and Integrity.**

- University graduates that have finished, desirable MBA
- An excellent command of English. The knowledge of other languages is highly appreciated (in some positions it is a must)
- At least 3 years of experience in international environment

IF I WANT BECOME PART OF YOUR COMPANY, WHICH STEPS SHOULD I FOLLOW? WHOM SHOULD I SEND MY APPLICATION TO?

The selection process type depends on the vacancy. Generally, the following steps apply: Pre-selection of the CV, phone interview, Group Discussion (in some cases), Interview with Human Resources and final interview with the manager.

CVs can be sent to **the Human Resources Department** by email to dpto.seleccion@avon.com or through www.avon.es.

Bosch www.bosch-home.es/



BOSCH

Innovación para tu vida

The Bosch Group comprises Robert Bosch GmbH and its roughly 440 subsidiary and regional companies in some 60 countries. Including its sales and service partners, Bosch is represented in roughly 150 countries. This worldwide development, manufacturing, and sales network is the foundation for further growth. In 2014, Bosch applied for some 4,600 patents worldwide. The Bosch Group's strategic objective is to create solutions for a connected life. Bosch improves quality of life worldwide with products and services that are innovative and spark enthusiasm. In short, Bosch creates technology that is "Invented for life."

Our business sector are: Mobility solutions, Industrial technology, Consumer Goods and Energy and Building technologies.

What we expect from you:

You completed your college/university degree or post-graduate studies in a technical or business discipline with outstanding grades. Your track record includes relevant work experience and a stay abroad of at least six months' duration. We also require:

- An entrepreneurial mindset and leadership potential.
- Innovative strength, creativity and willingness to learn.
- A sense of responsibility and the ability to work independently.
- Initiative and a high level of commitment.
- Extracurricular activities.
- Team spirit and social skills.
- Cosmopolitan outlook.
- Excellent command of at least one language in addition to Spanish.

- Apply online for all our open vacancies under our HR webpage
http://www.bosch-career.com/es/es/pagina_de_inicio/pagina-de-inicio.html

BQ www.bq.com/



We are BQ.

We help people to understand technology, we inspire them to use it and develop it.

Our DNA.

Irreverent.

We like to say it like it is. We are transparent.

Demanding.

We have no doubts about the quality standards we want to achieve and we won't settle for less.

Dynamic.

We are active and positive, we take the initiative. We are lively.

Responsible.

We keep our feet on the ground. Our main goal is not to lose sight of our values.

BQ is a leading European Technology Company. Its goal is to help people to understand technology, encourage them to use it and inspire them to create it. It is committed to education in technology, DIY philosophy and the Open Source Initiative. BQ applies this philosophy to its products (smartphones, 3D printers, robotics and much more) and software solutions by working to make technology a tool for improving the world and the lives of its users.

BTS www.bts.com



BTS is the **global leader in building strategy alignment and execution** through the use of **business simulations** and **experiential learning programs**. BTS partners with leading companies to build engagement, commitment, and action around key strategic priorities. Small teams of consultants develop and integrate the best learning solutions for our clients' specific business challenges.

Founded in 1986 in Stockholm and listed on the Stock Exchange, with over 350 consultants in 30 offices worldwide, BTS has a **world-class organization of top-quality people** who are adept at developing the mindset and capabilities that our clients need to accelerate and improve business results.

We deliver **superior results** through:

- fun, powerful learning experiences;
- in-depth customization of solutions;
- measurable business impact.

We look for candidates that have:

- Solid understanding of and experience in finance, leadership, corporate strategy, project management, account management and/or consultative selling.
- Proven presentation and facilitation skills with a full professional command of the English and Spanish/Portuguese/Italian languages (additional languages are a plus).
- Ability to communicate effectively.
- A mature and professional demeanor.
- Hunger to learn and ability to flourish in a dynamic, high-growth, entrepreneurial environment.
- Interest and/or experience in consulting and entrepreneurship.
- Willingness to travel domestically and internationally (up to 60% of the year).

If you want to become part of our company, please submit your application to **madrid.recruitment@bts.com** by October 31st, 2015.

Application must include: CV and cover letter -both in English- with your country of preference: Spain, Italy, Mexico, Brazil (work permit for these countries is a must).

Our process includes: a short online assessment that evaluates verbal and numerical abilities, and three interviews focusing on different aspects: business and financial acumen, cultural and organizational fit, facilitation skills, and consultative mindset. A Case Presentation allows candidates to demonstrate the ability to analyze real-world business problems and present their conclusions to an audience.

Burger King <http://www.bk.com/>



Burger King Corporation has been building a worldwide reputation for the delicious, fresh, great-value food since 1954. Today there are more than 14,000 BURGER KING® restaurants across 100 countries that serve an incredible 11 million guests every day.

We're a business that is 100% built on the energy and hunger of its people. You'll never be short of opportunities to show what you've got and if we like what we see, there's no limit to how far you could go here. Entrepreneurial and meritocratic,

BKC is a business that never stands still. We're always looking to innovate and we're very much in growth mode.

We're an ambitious business, and we like our people to be the same. Wherever you join us and whatever you do here, you'll be expected to bring it each and every day. The Burger King Corporation ("BKC") MBA Leadership Program has been designed to give top-tier grads a chance to prove their entrepreneurial skills within the walls of a successful global corporation. The MBA Program is an accelerated start to a global career with BKC. Members of the program currently work in all of BKC's regions worldwide.

Our executive team sees the MBA Program as an important way of identifying and developing our leadership stars of tomorrow and today. So you can expect plenty of direct exposure to our most senior people, plus no shortage of opportunities to take personal ownership of business-critical, major-scale challenges.

What we look for are candidates current enrolled in MBA program from a top-tier Business School with an academic background in business administration or engineering with up to 5 years of work experience. The candidate should have the ability to thrive in a performance-focused and results-oriented environment and have exceptional levels of ownership mentality, self-motivation, ambition, and entrepreneurial spirit. Additionally, the ability to lead and motivate others as well as a strong work ethic and determination to achieve success are essential for any candidate.

If you want to form part of the MBA please send your CV and cover letter to mbaprogram@whopper.com.

C1 www.c1consulting.com



C1 is a strategic partner to our pharmaceutical and biotech clients. In today's healthcare environment, data-driven decision making in complex disease areas is a complex science. Often, our clients find that return on investment in secondary data and market research is unrealized due to gaps in data, time, resources, and expertise. At C1, we help clients actuate unforeseen potential using a robust, analytic driven process. We start by overcoming data gaps to create a reliable, high-quality dataset. Next, we connect the dots with a unique insight-generation skillset. Finally, we help clients realize exceptional value through an expert implementation mindset.

C1 was established in 2004 and has exhibited steady growth year after year. We have offices in Atlanta (GA), Boston (MA), Manhattan (NY), San Francisco (CA), Summit (NJ), and Lucerne, Switzerland.

APPLICATION PROCESS

To apply to current job openings, please click [here](#) and upload your resume/CV.

Your resume/CV is the best avenue to highlight your skills. It should cover the following important categories:

- Education - Include major, GPA, relevant test scores, research topics, and academic honors/prizes
- Experience - Describe jobs you have had, what you did and results of your work
- Special skills - Such as software or foreign language skills

INTERVIEW STEPS

First round interviews at C1 are phone interviews.

Second round interviews are conducted via Skype and involve an online aptitude test as well short case studies.

Third round interviews are in-person interviews it consist of a behavioral interview, case interview, 15 minute presentation, and additional opportunity for you to ask questions about C1.

Carrefour <http://www.carrefour.com/>

Carrefour is a Multinational retailer, being the first distribution chain in Spain and Europe, and the second one in the world.



We are present at 34 countries focusing our activity in three main markets: Europe, Asia and America, being in France and Spain the highest business volume.

As far as the recruitment policy is concerned, we have an active structure in terms of recruiting, concretely, we are constantly looking for young people who develop their career and talent with us in the distribution sector and in a multicultural environment, with huge opportunities of mobility, above all, all over Spain.

Main requirements:

- University background, holding a Master's degree is quite valuable.
- National mobility at least, and international mobility valuable.
- Fluent English

If you are interested in forming part of Carrefour, please, keep us posted visiting our stand in the forum, or submit your CV to the HR Department to the following email: es_empleocarrefour@carrefour.com. We will be very pleasant to attend you.



We are looking for people like you!

CEMEX www.cemex.com/



CEMEX is a global building materials company that provides high quality products and reliable service to customers and communities throughout the Americas, Europe, Africa, the Middle East, and Asia. We produce, distribute, and sell cement, ready-mix concrete, aggregates, and related building materials in more than 50 countries, and we maintain trade relationships in over 100 nations.

We are looking for highly qualified professionals, who are graduated students, internationally minded and geographically mobile. We are seeking energetic, imaginative and result orientated people with potential to grow and ready to develop their career in our company.

If you want to join CEMEX, you must send your Resume to rrhh.spain@cemex.com, or leave it directly in our stand in the careers fair. Also you can review our international opportunities through our web site. When we check that it complies with the profile required and if vacancies become available, you will be called to a selection process.

We attend the IE´s International Careers Fair as we consider it is one of the best business schools in Europe so it is a great opportunity for us to contact the best people and qualified professionals with a high level of responsibility and effort, and share with them our goals, values and approach to business.

Colgate-Palmolive www.colgate.es/



COLGATE-PALMOLIVE ESPAÑA, S.A.

Colgate – Palmolive is an American multinational consumer products company dedicated to the production, distribution and provision of health and personal care, household and veterinary products.

With more than two hundreds of history, Colgate – Palmolive was founded in 1806 by William Colgate.

The most famous brands marketed by the Company are: COLGATE, PLAX, PROFIDEN, SANEX, PALMOLIVE, NEUTRO – BALANCE, AJAX AND HILL'S PET NUTRITION.

Furthermore, we are strongly present in the Professional Channel. We work daily with dentist and other health professionals, making an ongoing effort to be the best.

Our most important values are:

- **Caring People:** Our Company is committed to act with compassion, integrity, honesty and high ethics in all situations, to listen with respect to others and to value differences. The Company is also committed to protect the global environment, to enhance the communities where Colgate people live and work, and to be compliant with government laws and regulations.
- **Global Teamwork:** All Colgate Employees are committed to working together across countries and throughout the world.
- **Continuous Improvement:** The Company really believes that by better understanding consumers' and customers' expectations and continuously working to innovate and improve products, services and processes, Colgate will become the best.

We are looking for proactive and enthusiastic people, motivated to learn and developing their professional career in a multinational company like Colgate.

Candidates requirements: Academic background (Business/Commercial) / Fluent English and Spanish/ Experience in a multinational consumer products company is appreciated.

If you are interested in being part of our Company submit your CV to the HR Department to the following email: humanresources_spain@colpal.com (ref: TalentForumIE). **Our HR team will be pleased to meet you!**

Cosentino <http://www.cosentino.com/en/>



Cosentino Group is a global, Spanish, family-owned company that produces and distributes high value innovative surfaces for the world of design and architecture.

As a leading company, it innovates and anticipates, together with its clients and partners, solutions that offer design and value, and inspire the life of many people. This goal is made possible by pioneering leading brands in their respective segments such as Silestone®, Dekton® and Sensa by Cosentino® – all technologically advanced surfaces for creating spaces and unique designs for the home and public areas.

The multinational has 7 factories (6 in Almería (Spain) and 1 in Brazil); 15 kitchen and bathroom surface production centres (14 in the USA and 1 in Almería); 1 intelligent logistics centre (in Spain); 2 distribution hubs in the USA, and over 90 Cosentino Centres around the world. 90% of the Group's turnover is generated by its international markets.

Career Opportunities for MBAs

Impulsa Senior: this leadership program aims to accelerate the development of **MBA professionals with 5+ years of experience** approximately and strong academic background. We are looking for candidates with **native or bilingual english, good command of Spanish - previous experience in team management**, with a great potential, **who will become future General Managers of Cosentino in USA.**

Credit Suisse www.credit-suisse.com

CREDIT SUISSE



ABOUT CREDIT SUISSE

Credit Suisse is a global financial services company providing Private Banking & Wealth Management products and services, and Investment Banking services and expertise, to companies, institutions and high-net-worth clients around the world. As a stable company with a long banking tradition, we are one of the most respected banks in the world, and are a leading player in many key markets. We are active in more than 50 countries and employ over 46,000 people.

We have a distinct culture at Credit Suisse, with our core set of common values, based on a commitment to principled behavior, and a desire to stay close to our clients. We act as a trusted partner who proactively seeks solutions to our clients' needs. And we are committed to collaborating with our colleagues in a dynamic yet supportive environment. We look for people with a wide range of experiences, interests and degrees who will add fresh perspectives to our business. A career with us means that you can help shape our future.

THE PRIVATE BANKING FULL-TIME ASSOCIATE PROGRAM

We are looking for the most talented **MBA graduates** to become our next generation of **Relationship Managers** to cover the EMEA and LatAm markets.

Relationship Managers offer comprehensive advice, investment products and wealth management solutions to high-net-worth and ultra-high-net-worth individuals. Our clients include entrepreneurs, top executives and wealthy families who have complex wealth management and financing needs.

We offer a structured 3-year program specifically designed to develop highly talented individuals into successful Relationship Managers.

We are looking for an entrepreneurial spirit, sales driven attitude, team orientation, proven track record in new business development, outstanding communication skills and strong affinity to the financial services industry.

APPLICATION PROCESS

Apply online for the "2016 Full-time" Associate program on our Campus Recruiting website: www.credit-suisse.com/careers (Please select "Zurich" as a favorite location in the system).

Application deadline: October 31, 2015

Contact: Salomé Amsler, Strategic Recruiter: salome.amsler@credit-suisse.com

FURTHER EVENTS

Register online for our Virtual Events: www.credit-suisse.com/careers

- Your Career as a Private Banking Relationship Manager in EMEA & LatAm: **September 29, 16:00-17:00 CEST**
- Private Banking EMEA & LatAm: How to Build Your Business Plan: **December 4, 16:00-17:00 CET**

Delta Partners www.deltapartnersgroup.com

DELTA PARTNERS

TMD Advisory and Investment

Delta Partners is the leading advisory and investment firm specialised in the telecoms, media and digital (TMD) industry. Our multi-disciplinary advisory services bring together strategic, technical, financial and operational advice combined with execution support to our clients globally. Our investment services include private equity and also extend to direct investments into TMD companies, while leveraging the unique synergies from our integrated business model.

We are looking for candidates to join our Management Consulting division as Associates or Senior Associates across our offices.

The ideal candidate would have previous consulting experience from a Management Consultancy or Telecoms experience, be fluent in English and be flexible and willing to travel for projects.

To apply, please upload your CV and Cover Letter to the jobs titled "IE Associate" or "IE Senior Associate" on our company website: <http://www.deltapartnersgroup.com/careers-delta-partners> at the end of September. Our recruitment process usually takes 4-6 weeks and consists of 4 interview rounds.

We look forward to receiving your applications and meeting you at the IE Talent Forum.

EDP Renováveis www.edprenovaveis.com



Headquartered in Madrid (Spain), EDP Renewables (Euronext: EDPR) is a worldwide leader in the field of renewable energies and it is the third largest producer of wind energy.

With a strong portfolio of projects under development, assets of high quality and ability to exploit the market leader, EDPR has undergone exceptional development in recent years and has presence currently in 13 markets (Spain, Belgium, Brazil, Canada, Spain, USA, France, Italy, Poland, Portugal, UK, Romania and Mexico).

Energias de Portugal, SA ("EDP"), the majority shareholder of EDPR, is a leading global power company in value creation, innovation and sustainability. EDP is the largest industrial group in Portugal and the only Portuguese company that is part of Dow Jones Sustainability Indexes (World and STOXX).

WHICH STUDENTS' PROFILES ARE YOU INTERESTED IN?

We are interested in candidates with a multilingual profile, engineering, economics, law and communication background and experience in the renewable industry. We are looking for proactive, motivated and highly engaged people who are willing to join the company.

WHAT STEPS SHOULD I FOLLOW TO BE CONSIDERED FOR OPPORTUNITIES AT YOUR COMPANY? WHO SHOULD I SEND MY APPLICATION TO? WHAT ARE THE DEADLINES?

The CV's should be sent to the following e-mail addresses: clara.lopez@edpr.com and maria.diaz-pedregal@edpr.com

WHY DOES YOUR COMPANY PARTICIPATE IN THE IE CAREER FAIR?

It is a good opportunity to meet qualified students in a Business School of reference.

Electrolux www.electrolux.es



At Electrolux, you are part of a global brand that is a recognized leader in kitchen and cleaning appliances. You have a hand in creating products that influence and improve the everyday lives of people around the world – products we develop specifically with the customer in mind. Your career can take any shape at Electrolux. Our company spans across the world and covers a range of functions from R&D to after sales. We also encourage diversity because it feeds the development of fresh ideas. And innovation is at the heart of Electrolux – it is our passion!

WHAT WE OFFER

A global brand The Electrolux brand has a global position based on leadership in quality, innovation and design. In fact, each year our employees across the globe make sure that some 40 million consumers in more than 150 countries choose our products, such as cookers and cooktops, ovens, fridges, freezers, dishwashers, washing machines, tumble dryers, air-conditioners and vacuum cleaners. That translates to two products bought from us every second, every day of the year.

A home for entrepreneurs We are a large company, but each person's voice is listened to. All employees are empowered to make tough decisions, implement new ideas and use their initiatives.

What sets Electrolux apart from other companies is our three core values:

For Innovation

- Our customer is at the center of all innovation.

Customer Obsession

- The wants, wishes and views of our customers guide our every action.

Drive for Results

- We strive for a visible, measurable and balanced benefit from everything we do.

Equifax www.equifax.es
EQUIFAX

Equifax empowers businesses and consumers with information they can trust. A global leader in information solutions, we leverage one of the largest sources of consumer and commercial data, along with advanced analytics and proprietary technology, to create customized insights that enrich both the performance of businesses and the lives of consumers.

Customers have trusted Equifax for over 100 years to deliver innovative solutions with the highest integrity and reliability. Businesses — large and small — rely on us for consumer and business credit intelligence, portfolio management, fraud detection, decisioning technology, marketing tools, and much more. We empower individual consumers to manage their personal credit information, protect their identity, and maximize their financial well-being.

Headquartered in Atlanta, Georgia, Equifax Inc. employs approximately 6,500 people in 15 countries through North America, Latin America and Europe. Equifax is a member of Standard & Poor's (S&P) 500® Index. Our common stock is traded on the New York Stock Exchange under the symbol EFX.

Equifax in Spain acquired in 2014 TDX Indigo and Inffinix. TDX is a Global Leader in Credit Risk and Arrears Management. We help our customers to optimize their recoveries processes and maximize the return of their portfolios. Our services include strategic consulting, asset sale services and recoveries management.

WHICH STUDENTS' PROFILES ARE YOU INTERESTED IN?

We are proud of having smart and talented people with passion for growth, global mobility, positive attitude and embraces change.

If you want to work in a continuous growing and innovative company, leader in Credit Report Services, Finance Consulting, Data and Analytics management and Technology, Recovery Management Consulting, Asset and Sales Valuation We would love to meet you!

We are looking for undergraduates, graduates or experienced professionals from Engineering, Information Technology, Marketing, Sales, Economics, Mathematics (with special focus in Analytics)... People who can solve challenging issues, make a real impact and have fun working.

WHAT STEPS SHOULD I FOLLOW TO BE CONSIDERED FOR OPPORTUNITIES AT YOUR COMPANY?
WHO SHOULD I SEND MY APPLICATION TO? WHAT ARE THE DEADLINES?

If you wish to join our company, the following options are available:

- Go to www.equifax.es/seleccion and you can apply for all the open positions at Equifax worldwide.
- Send your CV in English to seleccion@equifax.es

Looking forward to meeting you soon!

Ernst & Young <http://www.ey.com/>



Building a better working world

or physics, with a good level of English. We value any complementary education related to those areas in which EY offers professional services. We are looking for candidates with initiative, strong motivation, the ability to adapt and communicate, teamwork skills, leadership qualities and with high growth potential.

EY is a leading global organization providing a broad array of professional services relating to Audit, Legal & Tax Advisory, Transactions and Finance Advisory, through an international network of over 700 offices in 140 countries, 135.000 people organized into five Areas – united by EY values, connected through clear governance, focused on our clients, mindful of the public purpose. In Spain, EY relies on over 2.300 professionals across its 14 offices.

WHICH STUDENTS' PROFILES ARE YOU INTERESTED IN?

We are seeking people who hold a degree in law, business administration, industrial engineering, IT/Computing, telecommunications, mathematics

WHAT STEPS SHOULD I FOLLOW TO BE CONSIDERED FOR OPPORTUNITIES AT YOUR COMPANY? WHO SHOULD I SEND MY APPLICATION TO? WHAT ARE THE DEADLINES?

EY recruits around 700 professionals annually throughout its 14 offices in Spain. We offer the possibility to join a highly competitive leader in its sector, the possibility to develop a professional career in an international environment and the chance to form part of a highly qualified professional team. The selection process consists of assessment centers, (technical) tests of knowledge and languages and personal competency interviews. Pre-selected candidates by the Selection department are then referred to professionals in the different areas, who will then decide with the Human Resource department those to incorporate.

CVs should apply through: recruiting@es.ey.com

Gas natural Fenosa www.gasnaturalfenosa.com



We are the largest integrated gas and electricity Company in Spain and Latin America, and one of the leading liquefied natural gas operators worldwide and a key operator in the Atlantic and Mediterranean Basins.

The results achieved by Gas Natural Fenosa in the economic, environmental and social fields have traditionally been acknowledged by the capital markets through the inclusion of the company on various prestigious sustainability indices as FTSE4Good, Dow Jones Sustainability Index and Climate Disclosure Leader among others.

We operate in more than 30 countries

EBITDA €4,853M (2014)

23 million customers in the world

22,000 employees

Total assets €50,328M

Installed capacity 14,785MW

We are interested in people with high and continued performance, humility, flexibility, learning agility, enthusiasm and initiative.

Candidate's requirements:

- Preferably degree in Engineering and Business Administration
- Geographical availability
- Preferably with international experience
- Good command of at least English and Spanish

Our Management bets clearly for the incorporation, adaptation and potential of MBA professional careers.

We required high potential profiles to promote diversity and to provide new energy to the organization.

As a multinational company, we have international job opportunities mainly in our headquarters in Spain (Barcelona & Madrid) and in Latin-American (Brazil, Colombia and Mexico, among others).

Gonvarri Steel Industries www.gri.com.es



Gonvarri
Steel Services

GONVARRI STEEL INDUSTRIES is part of *Corporación Gestamp*, a European Multinational leader in Steel Services, Automotive Components and Renewable Clean Energy. With presence in 25 countries and more than 40.000 employees worldwide,

Corporación Gestamp had revenues of over €12 billion in 2014.

Gonvarri Steel Industries is the Business Unit that includes industrial activities related to Steel through its two subsidiaries, Gonvarri Steel Services and GRI Renewable Industries.

- **Gonvarri Steel Services, with more than 3.500 employees** is a leading company in steel business, and the improvement of products and services aiming to strengthen relationships with customers and suppliers. Gonvarri Steel Services has over 30 steel service centers located in 16 different countries. Business Units:

1. Automotive
2. Road Safety
3. Energy
4. Storage
5. Industry

GRI Renewable Industries is the industrial division of Gonvarri Steel Industries involved in manufacturing and supplying structures and components for renewable energy plants. It has **11** factories in 6 countries (Spain, Brazil, Turkey, India, South Africa and China) with more than **3.600 employees overall. This company is a leading company in the following different business lines:**

1. Steel wind towers
2. Hybrid towers
3. Flanges
4. Offshore
5. Wind Services (logistics and assembly)
6. Casting

Which students' profiles are you interested in?

We are looking for students with University degrees (Economics, Business Administration or Engineering) and Master Degrees or MBA. A high level of English and availability to travel internationally is required. We look for flexible people, able to work in team, with entrepreneurial spirit and customer focused.

If I want become part of your company, which steps should I follow? Whom should I send my application to?

If you want to work with us, please introduce your CV in our web:

www.gonvarristeelsservices.com or employment@gri.com.es

GRUPO SANJOSE www.grupo-sanjose.com



GRUPO SANJOSE

SANJOSE is a sound business group present in more than 20 countries around Europe, America, Africa and Asia. 70% of its business portfolio refers to international projects, involved in the development of key strategy sectors for boosting economic and social development of countries where it operates through its main business lines of activity:

- Construction: *Civil Works, Building and Engineering and Industrial Construction.*
- Energy and Environment: *Energy Efficiency and Renewable Energy.*
- Concessions and Services: *Hospitals and Health Care Centres, Buildings and Facilities, Industrial Plants, Infrastructure and Conservation of Parks and Gardens.*
- Consultancy & Project Management: *Architecture, Civil Engineering / Infrastructure, Real Estate Management, Technology / R&D&I and Sustainable Developments.*

SANJOSE is a global, sound and diversified company focused on new business opportunities, that builds its successes on the efficiency and the optimization of resources, full adaptation to the markets in which it operates, quality, innovation, respect for the environment and commitment to the customer.

WHICH STUDENTS' PROFILES ARE YOU INTERESTED IN?

GRUPO SANJOSE seeks to incorporate into the Administrative - Financial Area, Graduates in Business Management, Economic Sciences and/or other related degrees skilled and motivated to strengthen the global nature of the company and develop a career managing projects of any of our lines of business anywhere in the world. We are looking for professionals with an important potential for development and a high level of English and / or French. Also the knowledge of other languages will be an advantage.

IF I WANT BECOME PART OF YOUR COMPANY, WHICH STEPS SHOULD I FOLLOW? WHICH ARE THE DEADLINES? WHOM SHOULD I SEND MY APPLICATION TO?

If you want to form part of the GRUPO SANJOSE Project and you have an international profile, submit your CV to the HR Department to the following e-mail address, ana.castro@gruposanjose.biz, or phone at + 34 91 806 54 04.

Recruitment and Selection Process consists of a personal interview with the HR Department, setting aptitude tests, language tests and an interview with the Financial Management.

WHY DO YOU COME TO THE IE'S INTERNATIONAL CAREERS FAIR?

For the global vocation of GRUPO SANJOSE and the excellent training qualification provided by this institution.

GSK www.gsk.com



We are a science-led global healthcare company with a mission: we want to help people to do more, feel better, live longer.

On 2 March 2015 we completed a 3-part transaction with Novartis which reshapes our business.

We acquired Novartis's vaccines business (excluding influenza vaccines) and combined our Consumer Healthcare businesses to create a new company. By substantially strengthening Vaccines and Consumer Healthcare, we can deliver far-reaching benefits to patients and consumers, and further value to shareholders. In addition, Novartis acquired our marketed Oncology portfolio.

More information will be added to this website over the coming weeks.

The vaccines, medicines and consumer healthcare products that we research and develop can improve people's health and well-being, ultimately helping them to live life to its fullest and contribute to the prosperity of their communities.

Careers

Whether you're looking for an internship, a graduate opportunity, or seeking your next career move as an experienced professional, on these pages you'll find a range of opportunities to be part of an organisation that helps millions of people around the world to do more, feel better, live longer.

We're a science-led, global healthcare company that produces innovative medicines, vaccines and consumer healthcare products. If you want to work for a company with a sense of purpose, find out what we have to offer

<http://www.gsk.com/en-gb/careers/search-jobs-and-apply/>

Heineken www.heineken.com



HEINEKEN is a proud, independent global brewer committed to surprise and excite consumers with its brands and products everywhere. The brand that bears the founder's family name - Heineken® - is available in almost every country on the globe and is the world's most valuable international premium beer brand.

It is our aim to be a leading brewer in each of the markets in which we operate and to have the world's most valuable brand portfolio. HEINEKEN wants to win in all markets with Heineken® and with a full brand portfolio in markets of choice. We are present in over 70 countries and operate more than 165 breweries. HEINEKEN is Europe's largest brewer and the world's third largest by volume.

HEINEKEN is committed to the responsible marketing and consumption of its more than 250 international premium, regional, local and specialty beers and ciders. These include Heineken®, Amstel, Anchor, Biere Larue, Bintang, Birra Moretti, Cruzcampo, Desperados, Dos Equis, Foster's, Newcastle Brown Ale, Ochota, Primus, Sagres, Sol, Star, Strongbow, Tecate, Tiger and Zywiec. Our leading joint venture brands include Cristal and Kingfisher. The number of people employed is over 85,000.

We are constantly sourcing for the best talent in any areas of the business in order to fulfill the business needs and meet high requirement levels. In Heineken we look for high motivated graduates with proven leadership and interpersonal skills who are willing to become part of the **Heineken family!**

The full range of vacancies is always posted on our LinkedIn career page as well as on the corporate webpage:

https://www.linkedin.com/company/heineken/careers?trk=top_nav_careers

Imperial Tobacco www.altadis.com

Imperial Tobacco Group is one of the world leaders in the tobacco market. Present in 160 countries, with 36.000 employees and 51 factories, ITG is a solid multinational with a strong global portfolio. We are one of the main players in cigarettes and number one in cigars, papers and tubes.

This is a highly dynamic and challenging industry, where decisions and changes are implemented daily and every action has an immediate impact.

Pressed by governments and law restrictions, competitors and the economic reality, maintaining our leadership takes hard work and the best team a company can gather.

That is why ITG takes good care of their employees. We closely follow their development and provide all talented team members with great opportunities to grow professionally.

One example is our rotational programme for graduates, which allows the candidates to be part of different teams and projects during two years, gaining a global perspective of the company from the inside, to then join a fixed position that perfectly fits their profile.

Ultimately, ITG is a remarkable opportunity for young talented candidates.



ROTATIONAL PROGRAMMES INFORMATION:

About the programme:

During the 2-year rotational programme, they will get to know different departments of the company, different teams and projects, which

will provide them with a 360° knowledge of the business. We follow their development during the rotations and support their progress within the company.

Profiles:

Our rotational programmes are aimed at:

- Bachelor and Masters students: BBA and any other business management related studies (Graduate Programme)
- MBA students (MBA Programme)

Requirements:

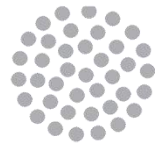
As a multinational, we have an international corporate culture, where agility, flexibility and adaptability are key to success.

Applications:

The candidates are invited to join the selection process during their last year of studies in order to join the programme after their graduation.

Applications are open in October. All interested candidates may apply online. When the period is open, there will be a link to the application system on the website www.altadis.com

Indra www.businessconsulting.indracompany.com



indra

BUSINESS CONSULTING

Born as an alternative to traditional management consulting firms, our approach combines a deep understanding of specific industries with a broad knowledge of business issues and functional experience.

We help international leading corporations create and sustain competitive advantages through:

- **Strategy with a practical approach:** we take a pragmatic view in conceptualising strategy and business development bearing in mind best practices, our accumulated experience from the many implementations that we have carried out, as well as the particular situation of the client and the market.
- **Goals aligned with our clients:** we collaborate with our clients to help them reach their short, medium and long-term goals, which strengthens their confidence and reinforces the mutual relationship in the long term.
- **Faster Results:** we work alongside the client in the role of change accelerators with the aim of generating the desired results rapidly.
- Achieving tangible results for our clients is at the core of our mission, all the while creating a place where talented people want to work.

Interested in joining our strategic consulting firm?

Business Consulting is looking for talented people across the globe - people who are young and dynamic, just like the company. If you have a strong interest in strategic consulting and want to participate in key projects alongside the top management of major corporations, then Business Consulting may be the right place for you. The entrepreneurial environment at Business Consulting **offers great career development opportunities with real prospects for professional and personal growth**. At Business Consulting you set your own limits.

International Committee of the Red Cross (ICRC) www.icrc.org



ICRC

The International Committee of the Red Cross (ICRC) is an impartial, neutral and independent organization whose exclusively humanitarian mission is to protect the lives and dignity of victims of armed conflict and other situations of violence and to provide them with assistance.

Established in 1863, the ICRC is at the origin of the International Red Cross and Red Crescent Movement and contemporary international humanitarian law, which is a set of rules seeking, for humanitarian reasons, to limit the effects of armed conflict. It protects persons who are not or are no longer participating in the hostilities and restricts the means and methods of warfare. International humanitarian law is also known as the law of war or the law of armed conflict.

THE ICRC'S MISSION INCLUDES THE FOLLOWING TASKS:

- Visit to prisoners of war and civilian detainees
- Search for missing persons
- Transmit messages between family members separated by conflict
- Reunify dispersed families
- Provide food, water & medical assistance to civilians in need
- Spread the knowledge of international humanitarian law (IHL)
- Monitor compliance with that law
- Draw attention to violations and contributing to the development of IHL

With its headquarters in Geneva, Switzerland, the ICRC is based in around 85 countries. It employs about 1,600 mobile field and over 11,500 resident staff in the different countries with ICRC missions. About 1'000 people provide essential support and back-up to the field operations from its headquarters in Geneva.

The ICRC's budget for 2015 amounts to more than 1.5 billion Swiss francs.

J. García Carrión www.garciacarrion.es



García Carrión is the absolute leader into the Wine and Juices market being the 1st European Winery and the 4th of the World and the first mark in European Juice as Don Simon mark. García Carrion sells its products over more 155 countries.

We can resume JGC's value:

- Knowledge of international markets.
- Selection of raw materials
- Agility, flexibility, creativity and innovation in all areas of the company.
- Ethical responsibility towards customers, consumers and environment
- And, most importantly, the motivation and enthusiasm of all the people who work at García Carrión.

Which students' profiles are you interested in? We are interested in profiles for different business areas, basically for Sales, Marketing and also for other areas in the Company, recently graduate or with several years of experience. We have local (Spain) and international opportunities!

Candidates requirements for Spain: Academic background (Business/Commercial). Fluent English and Spanish for international Department. Experience in the food sector is a plus. Interested in Sales Area.

We look for young people with initiative, forward to learn and to develop in a family company with a strong focus on growth in the international market.

Mainly looking for people with commercial skills to apply local and international market positions.. Our company is in continuous growth for this reason we want to provide young people with training and style.

What steps should I follow to be considered for opportunities at your company?

We look for Talent, and that is the reason why we expand our recruiting process throughout the year. Our selection process consists of an interview with a Human Resources person, as a final step, an interview with the Area Manager.

Where should I send my application?

If you want to form part of J. GARCIA CARRION (DON SIMON) submit your CV to the HR Department to the following e mail address rrhh@jarciacarrion.es, specify the areas which you are interested in. Our Human Resources team will evaluate your profile and reply immediately to you. Our group website: www.garciacarrion.es (work with us).

Johnson & Johnson www.careers.jnj.com

Johnson & Johnson

Johnson & Johnson is a company of enduring strength. We've been privileged to play a role in helping millions of people the world over be well and stay well through more than a century of change. As the science of human health and well-being has grown, we've been able to grow along with it. Even more important, we've helped shape and define what health and well-being means in every day lives. Our products, services, ideas and giving now touch the lives of at least one billion people everyday.

We credit our strength and endurance to a consistent approach to managing our business, and to the character of our people. We are guided in everything we do by Our Credo, a management document authored more than 60 years ago by Robert Wood Johnson, former chairman from 1932 to 1963, and by four strategic principles.

People Aligned By Values

We each bring a unique set of experiences from dozens of cultural backgrounds. Our shared values unify our direction and decisions, helping us touch the lives of more than a billion people every day.

We collaborate in teams and continuously share and refine critical skills and methods. We value the unique perspective and approach that each person brings. We foster an environment that celebrates and leverages diversity. We welcome everyone to be authentic about who they are and the perspective they offer. We ensure that every member of the team has a chance to make their mark and drive their career growth.

Kone www.kone.es



KONE is one of the global leaders in the elevator and escalator industry. The company has been committed to understanding the needs of its customers for the past century, providing industry-leading elevators, escalators and automatic building doors as well as innovative solutions for modernization and maintenance. The company's objective is to offer the best People Flow experience by developing and delivering solutions that enable people to move smoothly, safely, comfortably and without waiting in buildings in an increasingly urbanizing environment.

In 2014, KONE had annual net sales of EUR 7.3 billion and at the end of the year over 47,000 employees in close to 60 countries. KONE class B shares are listed on the NASDAQ OMX Helsinki Ltd in Finland.

Recruitment process

When you have your profile/cv in our web page, you will received a confirmation e-mail about your application, and the human resources department will analyze your profile and we have a personal interview to have more details about your background. Always, you will have news regarding the process.

Logista <http://www.grupologista.com/>

Grupo Logista is a European leading integrated logistics operator with extensive presence in Spain, France, Italy, Portugal and Poland.



The Group provides an integrated, specialized and high quality logistics service to a number of sectors and channels, distributing tobacco products, telephone cards and top-ups, pharmaceutical products, lottery, convenience products, transport tickets, as well as books, periodical publications and newspapers to a broad network of points of sale.

The Group distributes these products to some 300,000 points of sale including tobacconists, bookstores, kiosks, newsstands, pharmacies, petrol stations and convenience stores.

Logista is at the forefront of the logistics sector and its value, beyond its powerful infrastructures and its advanced technology, is its team of professionals.

Logista seeks committed, responsible individuals who take initiative and are able to work both alone and as part of a team looking to integrate within an innovative company at the forefront of its sector, with numerous opportunities for personal and professional development.

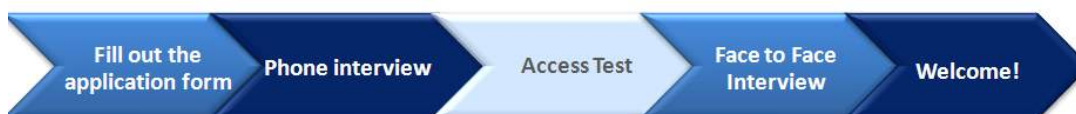
We are looking for talented professionals who wish to grow in a financially sound, multinational company, with more than 6,000 employees and which has presence in different business areas.

In order to foster our presence in new markets and consolidate our business in other expansion markets, it is a must that the profiles that we recruit show the attitudes and behavior reflected in the Logista Lead Profile: Leadership, Entrepreneurial Mindset, Strategic Thinking and Capacity to Attract Talent.

We are always looking for employees offering them a working Atmosphere based around our Key Values: Achievement. Responsibility, Commitment, Respect and Initiative.

We look for Talent, and that is the reason why we expand our recruiting process throughout the year.

Our selection process consists:



Our Human Resources team will evaluate your profile and reply immediately to you. Our group website: If you want to join us, you can submit your cv to [//www.logista.com](http://www.logista.com)

L'Oréal www.loreal.com

L'ORÉAL

For more than a century, we have devoted our energy and our competencies solely to one business: beauty. We have chosen to offer our expertise in the service of women and men worldwide, meeting the infinite diversity of their beauty desires. We are committed to fulfilling this mission ethically and responsibly.

Put yourself in the drivers seat and discover an all new career website built around you. Quickly search for jobs or share some details about yourself to discover the opportunities best suited for you. And along the way, you'll discover the passion and drive from our employees and uncover why working for the market leader in this industry is so incredibly worth it.

[Click Here to Start](#)

Merk www.msd.com



Today's MSD is a global healthcare leader working to help the world be well. MSD is a trade name of Merck & Co., Inc., with headquarters in Kenilworth, N.J., U.S.A. Through our prescription medicines, vaccines, biologic therapies and animal health products, we work with customers and operate in more than 140 countries to deliver innovative health solutions. We also demonstrate our commitment to increasing access to healthcare through far-reaching policies, programs and partnerships.

Our core values are driven by a desire to improve life, achieve scientific excellence, operate with the highest standards of integrity, expand access to our products and employ a diverse workforce that values collaboration.

We are interested in profiles for Sales and Account Management and Marketing, with a few years' experience.

Candidates requirements: - Academic background (Business/Commercial/ Life Sciences/ Finance) / Fluent English / Experience in Sales/ Marketing/ Account Management is a plus. / Interested in long-term career/ Open to development opportunities/ Available for domestic and international relocation.

We are looking for people with excellent relationship skills, able to “think out of the box”, keen on learning and developing in a leading global pharmaceutical company with a strong focus on research and innovation.

We look for Talent, and that search is an ongoing process, not necessarily linked to a specific job or role. Our recruitment is ongoing during the whole year, and consists in an interview with Recruitment & Staffing, a further one with the hiring manager and at least one of two more with peers or senior managers.

You are welcome to visit us on <http://www.msd.es/empleo/trabaja-con-nosotros.xhtml>, for further insight on us and our vacancies. Please register in order to apply for roles and also to be kept update on new opportunities.

Monitor Deloitte <http://www.deloitte.com/>

Monitor Deloitte.

Deloitte is the brand under which tens of thousands of dedicated professionals throughout the world collaborate to provide audit, consulting, financial advisory, risk management, tax, and related services to select clients. We are nearly 200,000 employees in more than 150 countries.

Monitor Deloitte:

Our strategy professionals are uniquely positioned to help companies in their efforts to achieve superior performance by developing insights that help them realize tangible and enduring value. We advise the top management team of the different companies we work with. At Monitor Deloitte, we don't just leave clients with in-depth reports or analysis. Instead, we work side-by-side with our clients to help them in their efforts to develop innovative strategies and make tough decisions. We deliver insights that produce results, going always one step ahead.

We work across different sectors (Financial Services, Products&Services, Energy&Utilities, and TMT-Telecommunications, Media and Technology) to give the best answer to our clients and make an impact in every work.

Nationale Nederlanden

www.nnseguros.es



Who we are

We are an insurance and investment management company active in more than 18 countries, with a strong presence in a number of European countries and Japan. Our roots lie in the Netherlands, with a rich history that stretches back 170 years.

Our people make the difference

We are proud of our company and are motivated to go the extra mile for our clients. We are clear and committed and care about doing the right thing for our clients, for our company and for society as a whole.

NN wants to attract and retain people who share our passion and commitment. People with an entrepreneurial spark, who are firmly grounded in society. In return, we invest in developing your skill and expertise and provide you with the means to make a real difference to our clients.

We strive to create an inclusive corporate culture that welcomes and respects everyone. This creates room for full engagement and makes innovation happen. We genuinely value your skill and expertise and are committed to helping you take this one step further. We know that as a company we can only be the insurance and investment management company we want to be if our people are skilled, motivated and energised by their work. Your success is our success.

NN Group is an insurance and investment management company active in more than 18 countries, with a strong presence in a number of European countries and Japan. NN Group includes Nationale-Nederlanden, Insurance Europe, Life Japan and NN Investment Partners. We are ambitious, building on our long heritage. And we want to help people secure their financial futures with our products and services. Our offering spans retirement services, insurance, investments and banking and we employ over 12,000 people in Europe and Japan.

Odgers Berndtson Management Consultants

www.odgersberndtson.com

Odgers Berndtson Management Consultants is a Spanish Management Consultant company with more than 50 consultants working in both sides of the Atlantic. Odgers Berndtson was founded in 1965 and its business consulting division was founded 5 years ago and already has offices in Barcelona, Madrid, Lisbon and Lima.



OBMC works on different types of Business projects to make our clients our most important value. Our major focus has been the implementation and

execution of projects aimed at achieving and measuring results in basically 3 performance specialization areas:

- Economic optimization (profitability)
- Improvement of business management
- Strategy and corporate development

OBMC values require professionalism, excellence, positive attitude, motivation, and customer engagement.

Which students' profiles are you interested in?

We are interested in every profile that combines our main values with an excellent academic background (Engineering, Business, Economics, Law) and international experiences, who are fluent at least in English and Spanish. We look for analytical candidates with skills such as:

- Creativity
- Passion for growth
- Daily looking for new challenges
- Non-stop thinkers
- Availability to work in different environments

What steps should I follow to be considered for opportunities at your company? Where should I send my application?

If you are a "team player" who would like to be part of OBMC, send your CV including a list of all employment, duties performed, and other interesting experiences to the following e-mail address: carreras.profesionales@obmc.es.

Our recruitment process includes up to 3-4 interviews with seniors, managers and partners who will want know about your background and experiences, while they ask you to solve a few Business cases to see how your skills match with our values.

Orangina Schweppes

suntorybeverageandfood-europe.com



In **Orangina-Schweppes Group** we are specialists in manufacture, distribution and sale of soft drinks. Our portfolio is made up of more than 20 brands, which make us leaders of still fruit drinks market in Western Europe. Our most known brands in Spain are Schweppes, La Casera, Trina, Sunny Delight, Vida and Pulco. The key to success of our brands is the strong cultural link they have to the country where they have been created in.

Orangina-Schweppes is part of the Japanese multinational Suntory Group. We divide our Company in several Business Units: Iberia, France, Belgium, The Netherlands and UK.

With around 3.000 collaborators, our products are sold in over 60 countries in all the continents.

As a key player in the beverage industry, our ambition is to contribute positively to the society. We naturally dare to use our unique spirit and energy to stimulate positive and sustainable lifestyles, getting involved in the nutritional, environmental and social issues that affect our society.

WHICH STUDENTS' PROFILES ARE YOU INTERESTED IN?

We are mainly interested in graduates with master degrees in Business Administration, Marketing and Commercial Management. Sometimes, we also recruit Engineers for our factories in Toledo and Sevilla. It is essential to be fluent in Spanish and English; French will be a plus.

We look for team workers, entrepreneurs, proactive and innovative people who enjoy and are engaged with their job, because all of this is in line with Orangina-Schweppes values.

WHAT STEPS SHOULD I FOLLOW TO BE CONSIDERED FOR OPPORTUNITIES AT YOUR COMPANY? WHO SHOULD I SEND MY APPLICATION TO? WHAT ARE THE DEADLINES?

If you wish to join our professional team, you can send your CV and cover letter in English or Spanish to: recursos.humanos@os-group.com Please, specify the areas which you are interested in. Our Human Resources team will evaluate your profile and reply immediately to you.

Philips <http://www.philips.es/>

PHILIPS

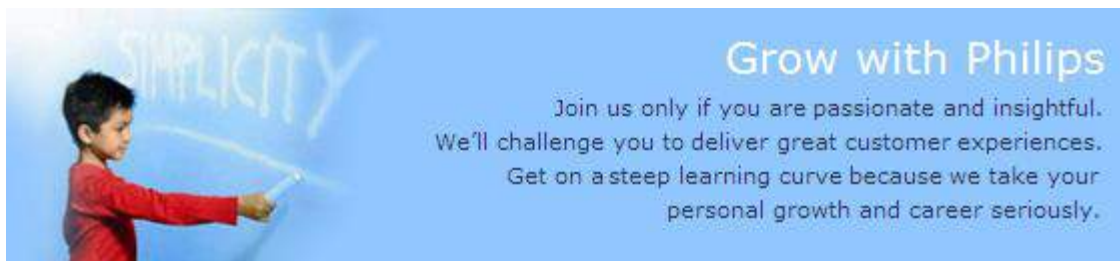
Royal Philips is a diversified technology company, focused on improving people's lives through meaningful innovation in the areas of Healthcare, Consumer Lifestyle and Lighting. Headquartered in the Netherlands, Philips posted 2012 sales of EUR 24.8 billion and employs approximately 114.000 employees with sales and services in more than 100 countries.

Health Systems

As a global leader in health care, we are guided by the understanding that there is a patient at the center of everything we do. Our Healthcare business is organized around 4 strategic business groups: Imaging Systems, Patient Care & Clinical Informatics, Home Healthcare Solutions, and Healthcare Transformation Services

Personal Health

At Consumer Lifestyle we are delivering on Philips' vision to make the world healthier and more sustainable through innovation. Our investment in innovation and local business creation enables us to deliver a stream of locally relevant, meaningful innovations. We focus on the following areas of business: Health & Wellness, Personal Care, and Domestic Appliances.



We are interested in profiles such as Engineers, Sales & Marketing, recently graduate or with a few years' experience.

Candidates requirements: Academic background Engineering/Business/Commercial / Fluent English and Spanish / Interested in Sales Area / Digital Marketing).

We are looking for young people with initiative, willing to learn and to grow in a leading company with a strong focus on our customers, delivering results and inspire by example.

We look for Talent, and that is the reason why we expand our recruiting process throughout the year.

If you want to be part of our Company **submit your CV** to the following address:

<https://philips.taleo.net/careersection/2/jobsearch.ftl?lang=en>

Repsol www.repsol.com

Repsol is an integrated global energy company with extensive sector experience. We carry out Upstream and Downstream activities across the world. Our company is comprised of more than 27,000 employees of 80 different nationalities, working in 40 countries.



The company has exploration and production projects and refining assets that are among the most efficient in Europe. Over the last five years Repsol has spent more on exploration per barrel produced than any of its competitors. This has resulted in a world-class average reserve-replacement ratio and innovation in every area, from exploration and reserve modeling to the development of advanced fuels and lubricants.

We are concerned with people's well-being and the economic growth of society which is why at Repsol we contribute to building intelligent and sustainable long-term energy solutions with talent, effort, and enthusiasm. This is always done using processes that meet the strict regulations on safety and respect for the environment. Our way of doing things is based on our corporate values that bring us together and motivate us to work respectfully and ahead of schedule. Furthermore, we help our employees achieve their professional goals by offering long-term development opportunities in a unique work environment.

The company continuously aims to recruit the best professionals

What we look for:

- We are constantly searching for enthusiastic professionals who wish to learn, contribute, and innovate in their daily routine and who consider diversity as an opportunity for growth.
- Not only do we look for professionals with experience, but also for new professionals and students.
- As an integrated energy company, we have professionals from the commercial, industrial (refining and chemical), and exploration and production areas as well as from the corporate areas that support these fields.

What we offer:

- A way of doing things based on our corporate culture and all of our values: responsibility, integrity, flexibility, transparency, and innovation. The ability to think ahead is key to decision making and respect is essential in our daily activities.
- We help our employees perform to the best of their ability and achieve their professional goals. To accomplish this Repsol strives to provide opportunities for long-term development. These opportunities cover the needs of the business and the employees.
- We also offer a unique work environment where over 80% of our employees feel proud to be a part of Repsol.

If you are interested in being part of our project, please submit your CV through [Repsol's Web Site](http://www.repsol.com) where in addition to providing your information, you can check and apply to vacancies.

SACYR www.sacyr.com



Our company

Sacyr is a Spanish leading multinational Construction, Concessions, Infrastructure and Services Company listed on the Ibex 35 index. Its focus on innovation and international expansion have made it a world leader in the building and management of infrastructures and industrial projects, property rental and services in over 20 countries across five continents. We work through our subsidiaries in Ireland, Italy, Portugal, United Kingdom, Bolivia, Brazil, Chile, Colombia, Mexico, Panama, Peru, Australia, India, Algiers, Angola, Cape Verde, Libya, Mozambique, Togo, Israel and Qatar.

Our profiles

We are recruiting different types of profiles: graduates, junior and senior are all welcome to our team. The majority of our vacant positions require Civil Engineering, Industrial Engineering, Law or Business Administration degrees, with a high level of English and Spanish (minimum C1) and national and international geographical mobility.

Are you proactive, results driven, enthusiastic and a good team player? Do you want to apply your knowledge in a multinational top leading company which cares about people and their development and which supports both young and senior talent? If you want to develop the best version of yourself this may be your opportunity.

Our recruitment process

We want only the best, and for this reason we have designed a thorough recruitment process which includes English tests, Human Resources and Technical Interviews. You can apply to all our vacancies at www.sacyr.com

Our commitment

You will be surrounded by the best professionals in the industry, in a dynamic and challenging working environment. In SACYR we promote a culture of learning and growth, and we want to take you to the next level, helping you in your development plans and future goals.

Securitas Direct www.securitasdirect.es



Securitas Direct is the European market leader in monitored 'smart alarms' delivering outstanding service to over 1.8 million customers with a team of more than 9,000 employees.

We operate in 13 countries across Europe and Latin America. Looking ahead, we want to continue to accelerate our growth by offering the best security solution to residential families and small business owners with the strongest brand in the industry.

We invite you to be part of a leading company in the sector, whose position focuses on innovative technological solutions, connectivity systems and customer experience.

Work with us, work in Securitas Direct.

We can resume **our values**:

- Agility, flexibility, creativity and innovation in all areas of the company.
- Providing excellent quality at the best price.
- Marketing strategy based on consumer data.
- And, most importantly, the motivation and enthusiasm of all the people who work at Company.

We are looking for young people with initiative, forward to learn and to develop in a company with a strong focus on growth in the international market.

Our company is in continuous growth for this reason we want to provide young people with training and style.

We look for Talent, and that is the reason why we expand our recruiting process throughout the year. Our selection process consists of an interview with a Human Resources person, as a final step, an interview with the Area Manager.

If you want to form part of Company **submit your CV** to the HR Department to the following email: selección.talento@securitasdirect.es, specify the areas which you are interested in. Our Human Resources team will evaluate your profile and reply immediately to you. Our group website: <http://www.securitasdirect.es/alarma/rrhh/>

Email: selección.talento@securitasdirect.es

SunEdison www.sunedison.com



Transforming people's lives through innovative clean energy solutions.

SunEdison is the world's largest renewable energy development company and is transforming the way energy is generated, distributed, and owned around the globe. The company develops finances, installs, owns and operates renewable power plants, delivering predictably priced electricity to its residential, commercial, government and utility customers. SunEdison is one of the world's largest renewable energy asset managers and provides customers with asset management, operations and maintenance, monitoring and reporting services.

Corporate headquarters are in Belmont (US) with additional offices in more than 45 locations throughout North America, Europe, Middle East, Asia, Latin America and Africa.

As team members at SunEdison, employees will be part not only of a global leading company in developing renewable energy, but of an innovative, flexible and pioneering company that aims to make the world a better place. Empowered by development opportunities and a support network, we strive to give our employees everything they need to succeed in their careers. At SunEdison, employees find a unique team spirit, diversity of thought and culture and a fast-moving environment in a unique sector, where they will be able to advance in their careers not only locally, but globally.

We are looking for talented self-starters with imagination, creativity and vision, who are original thinkers, possess the drive to achieve quick results, and have the capacity to assume increasing responsibility in a highly successful global organization. English fluency is a must.

How to seek for job opportunities at SunEdison?

1. Visit one of our websites → example for Spain website: www.sunedison.es
2. Go to the tab "CONTACT" → example for Spain website: <http://www.sunedison.es/contactar/>
3. Click on the level 2 tab "CAREERS" → example for Spain Website: <http://www.sunedison.es/quienes-somos/empleo.html>
4. Look into open job opportunities and find the one that best suits you by clicking on any of the jobs available.
5. See the contact address within the job available (at the bottom of the description) and send you CV and any information you might find useful for us to know.
6. You can also click here to apply to our latest vacancies through LinkedIn. <https://es.linkedin.com/job/sunedison/empleos-madrid/>